

Foreword

Welcome to our thirteenth edition of the *State of Downtown* report. This publication is produced by Downtown Fort Worth, Inc. (DFWI) and Fort Worth Improvement Districts (PID), #1 and #14 to communicate the underlying economic trends shaping our center city.

Downtown Fort Worth continued its outstanding momentum in 2017. Office rental and occupancy rates compare favorably with other North Texas Submarkets while hospitality and multi-family residential performance has inspired a new wave of construction. Retail remained strong and residential sales and leasing activity reached new highs.



Arrie Mitchell
Director of Research
Arrie@dfwi.org

The *State of Downtown* is your window into the economic forces shaping our center city. DFWI's Director of Research compiles the data presented in the *State of Downtown* throughout the year. In addition, quarterly and monthly updates for certain market segments are available upon request.

Your thoughts on how to improve this publication are welcome, and we encourage you to share your insights with us.

On behalf of Downtown Fort Worth, Inc. and Fort Worth Improvement Districts #1 and #14, thank you for your interest in Downtown.



Rick Baumeister

Chair of the Board

Downtown Fort Worth, Inc.





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ABOUT US

DFWI's Mission

The mission of Downtown Fort Worth, Inc., is to be the catalyst for transforming Downtown into a vibrant place to live, visit, enjoy and conduct business through aggressive leadership of programs, projects and partnerships.

Who We Are

Formed in 1981, DFWI is Downtown Fort Worth's planning, advocacy, public space and project management organization. DFWI also builds Downtown Fort Worth's vitality by serving as a liaison, ombudsman, and information source for property owners, residents, business owners, lenders, developers, community organizations and policy makers.

What We Do

DFWI is a 501(c)(6) non-profit membership organization. In addition to coordinating the Downtown planning process, advocacy, member services, communications and Downtown leadership, DFWI members founded the first Public Improvement District (PID) in the state of Texas in 1986. DFWI continues to manage PID #1 and also manages PID #14. These PIDs provide enhanced services to property owners including maintenance and landscaping, public space management, promotions and marketing, research, transportation, planning and security enhancements to 564 acres of Downtown.

DFWI also administers the Downtown Tax Increment Finance District (TIF) by contract with the City of

Fort Worth. Eligible TIF projects include parking, infrastructure assistance to new developments, historic preservation, affordable housing, transportation and education.

Downtown Fort Worth Initiatives, Inc. (DFWII) is a 501(c)(3) non-profit corporation that provides a pathway for foundation grants, philanthropic donations and other contributions to help fund charitable, educational and public-purpose Downtown projects. Each year DFWII helps to bring more than 500,000 people to Downtown by producing the MAIN ST. Fort Worth Arts Festival and the XTO Energy Parade of Lights. DFWII also developed the JFK Tribute in Fort Worth, redeveloped Burnett Park and is currently administering the Heritage Park restoration design. DFWII is a partner with Fort Worth Housing Solutions in the 172-unit, mixed-income Hillside Apartment community.







DOWNTOWN BY THE NUMBERS



2,752 acres

private employees

MILLION

2,881 hotel rooms

7,783 Downtown residents

4,323 residential units



45,285

Downtown employees (all jobs)

\$84,689 average private payroll

LLION

private payroll in 2015

At \$3,085,798,000

Downtown generates a larger payroll than any other employment center in the county, contributing

18.7 times its geographic weight in private payroll



\$3.6 Billion

appraised value of property in Downtown Fort Worth in 2017

\$72.9 Billion

appraised value of property in the City of Fort Worth in 2017

\$210.6 Billion
appraised value of property in Tarrant County in 2017



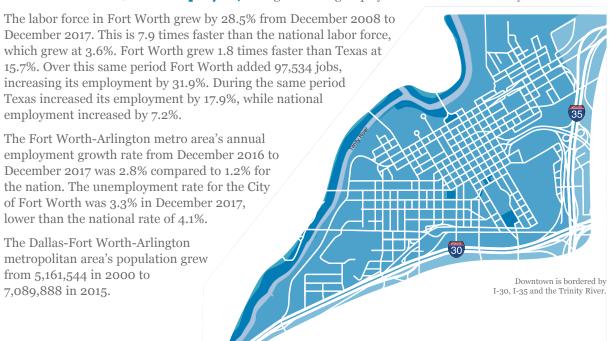
\$17.5 Million

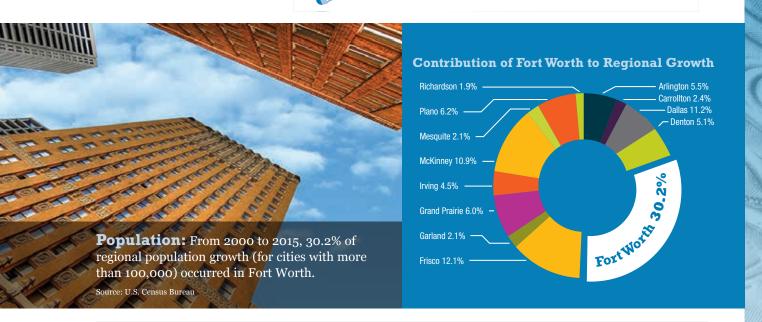
in hotel taxes paid in Downtown 2017

in property taxes paid in Downtown in 2017

\$2,324,658,621 in total taxes paid Downtown 1992-2017

Downtown Fort Worth is a 4.3-square mile, high-performing North Texas submarket. With over 45,000 employees, Downtown Fort Worth is the largest employment center in Tarrant County. **Private payroll generated in Downtown exceeds \$3.1 billion per year,** the highest among employment centers in the county.

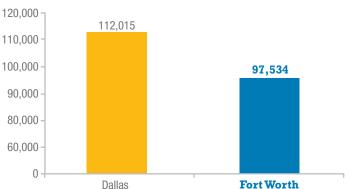




Employment: Employment in Fort Worth grew by 31.9% from pre-recession December 2008 to December 2017.

Source: Texas Workforce Commission





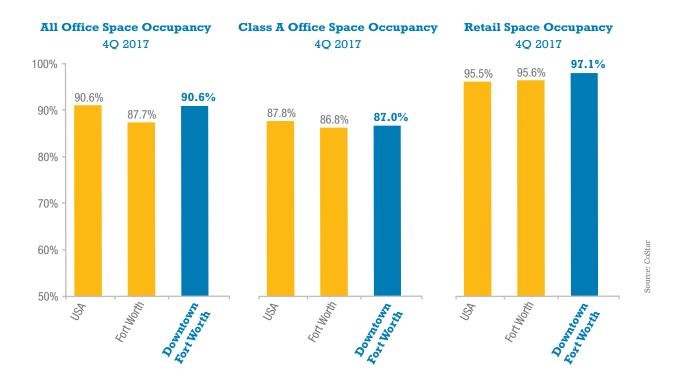




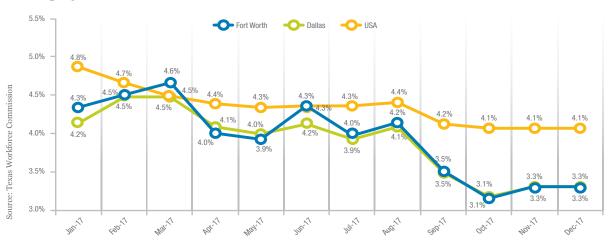
Office: The office market in Downtown Fort Worth absorbed over 307,000 square feet of office space since 2012 while occupancy remained on par with the national average. Occupancy of office space in Downtown Fort Worth in 4Q 2017 was 90.6%, equal to the national average occupancy of 90.6%. A large percentage of Downtown multi-tenant office space is occupied by tenants of less than 4,000 square feet. This has a stabilizing influence on the market. In 2017, more than 68% of the leasing activity occurred with firms of that size.

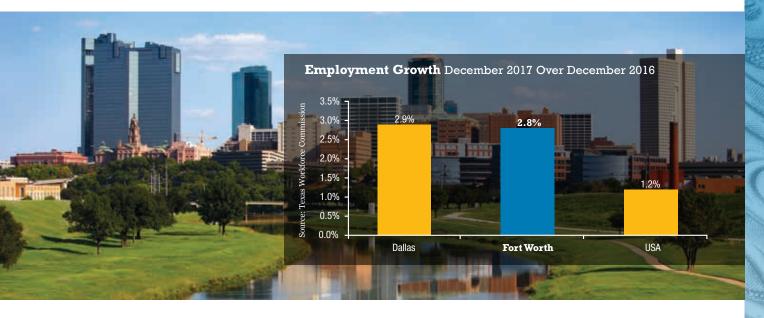
Leasing Activities,	Share of Ma	rket
SPACE (SF)	2016	2017
<4,000	78%	68%
4,001-10,000	13%	22%
>10,001	9%	10%

Source: CoStar

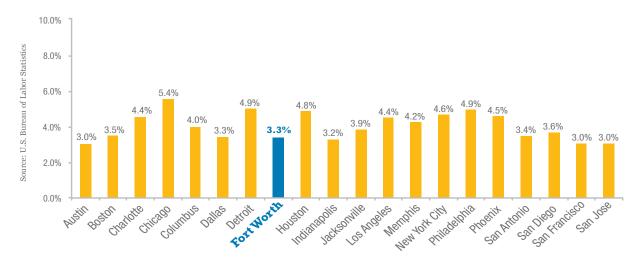


Unemployment Rate in 2017





Unemployment Rate Among 20 Largest U.S. Cities December 2017





Residential: Development remained strong in Downtown with 93 units added and an additional 1,078 units under construction by December of 2017. Trinity Terrace, a 79-unit, 23-story senior housing tower, and the 11 townhomes on Henderson Street, the first owner-occupied new product in five years, were completed in 2017. Broadstone 5th and Summit, a 345-unit apartment community adjacent to the Pier One Building, Alexan Summit, a 380-unit apartment community, and Kelley at Samuels Ave, a 353-unit apartment community are under construction and are nearing completion at time of publication.

Several new projects are expected to break ground in 2018; currently there are 1,465 units in eight projects in the planning process.

The multifamily average rent in Downtown increased 8.3% in 2017 to \$1.83 per square foot. **Apartment occupancy averaged 96.6% in 2017.**

Demand for condominiums and townhomes remained high in 2017. One hundred ten owner-occupied units sold in 2017 through MLS, while prices continued to increase. Through the fourth quarter of 2017, the average price per square foot for a Downtown residential unit sold through the MLS system was \$242.73, relatively equal to the 2016 price, and a 29.1% increase since 2013.

Price of Condos and Townhomes Sold by Year



Average Apartment Rental Rates and Average Occupancy Rates



Hospitality: Downtown Fort Worth hotels have consistently outperformed the national market and other large markets in the Dallas-Fort Worth metropolitan area. As a result, a new wave of hotel development is occurring in Downtown. The 245-room Hampton Inn & Suites was completed in 2017 next to the Fort Worth Convention Center, as was the 114-room Fairfield Inn & Suites. Aloft is remodeling six floors of One City Place tower into a 180-room hotel, which will be completed in early 2018. These three projects combined with three other hotel projects currently in the planning process are poised to bring an additional 1,111 rooms to Downtown.

The occupancy rate in 2017 was **74.4%**, **higher than the national average of 65.9%**. Revenue per available room (RevPAR) was \$123.24, significantly above the national average of \$83.57.

Hotel occupancy taxes paid in Downtown averaged \$4,353,006 per quarter in 2017.

While 20.5% of all Fort Worth hotel rooms are located Downtown, 34.5% of all Fort Worth hotel occupancy taxes were paid in Downtown.



Hotel Occupancy Taxes Paid Downtown Fort Worth



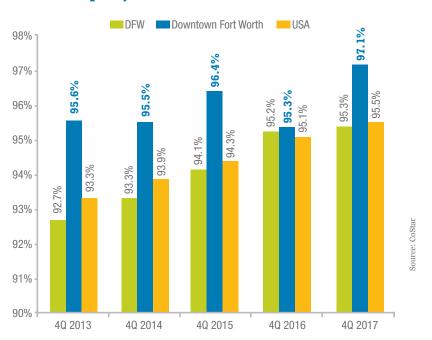




Retail: The Downtown retail market continues to perform well. With strong year-over-year growth, Downtown continues to attract national and local retailers and restaurants.

Retail occupancies maintained a robust rate of 97.1% in existing space. The average rent per square foot for retail space in Downtown was \$29.27.

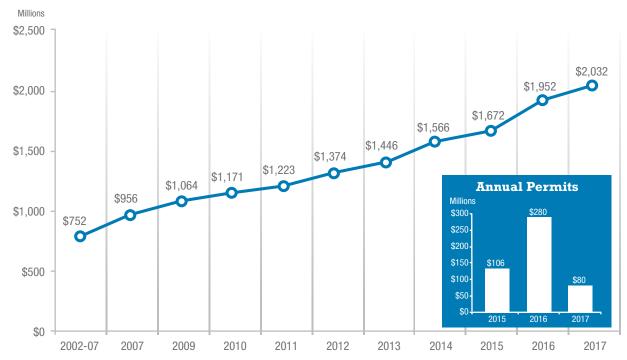
Retail Occupancy Rate





H&M in Sundance Square

Cumulative Value of Building Permits Downtown Fort Worth, 2002-2017



Source: City of Fort Worth





Companies get more in Downtown.

Pier 1, Alcon, GM Financial, Morningstar, TPG Capital, Cash America...the list of companies with a presence in Downtown goes on and on. Companies get more than just their office space when they locate in Downtown. From scores of restaurants and stores within easy walking distance to hotels, conference facilities and mass transit, Downtown is Fort Worth's leader in office-related amenities. The new Frost Tower Fort Worth adds 259,000 square feet of new Class A office product to the market.

Frost Tower Fort Worth

5-year growth in Class A office space inventory: 10.8%

Downtown has 50 square feet of retail space for every 1,000 square feet of office space*

*Source: CoStar



 $45,285 \; \mathsf{jobs} \; \mathsf{in} \, \mathsf{Downtown}$



1,570 private businesses



\$3 BILLION in private payroll



2,881 hotel rooms



253,326 sq. ft.

convention center



5,807,305 square feet

Class A Office Buildings	
Burnett Plaza	1,024,627
777 Main	954,895
Bank of America Tower	820,509
Wells Fargo Tower	716,533
Pier One Imports Building	460,000
Two City Place	330,000
The Carnegie	280,000
Frost Tower Fort Worth*	259,000
One City Place	231,365
Chase Bank Building	202,123
Cash America	135,293
Cantey Hanger	86,300
The Westbrook	80,607
The Cassidy	66,940
Commerce Building	66,000
100 Lexington Building	63,113
The Tower	30,000

Burnett Plaza

Source: CoStar *Opening 2018

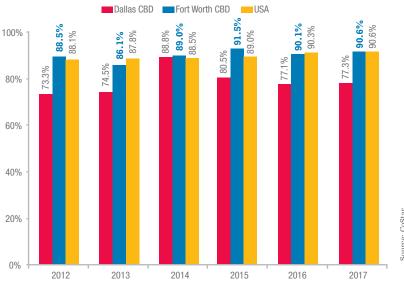
Office Inventory and Occupancy Rate Downtown Fort Worth





Office Occupancy Rate

Fourth Quarter 2017

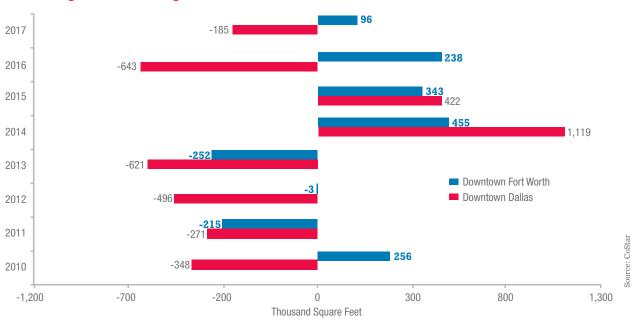


Class A Office Occupancy Rates

Downtown Fort Worth

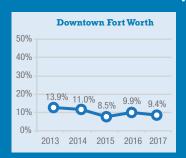


Net Absorption of Office Space





Metro Area Office Vacancy Rates







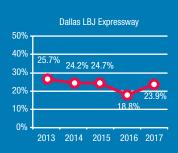
West Plano

Dallas Central Expressway



Dallas Uptown

Dallas Stemmons Freeway



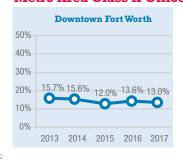


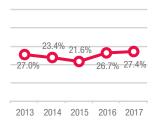
North Irving





Metro Area Class A Office Vacancy Rates





Downtown Dallas

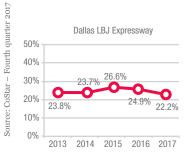


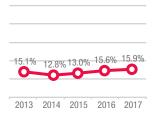
Dallas Central Expressway



Dallas Uptown

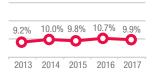
Dallas Stemmons Freeway



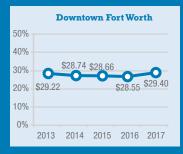


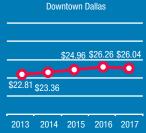
North Irving





Metro Area Class A Office Rental Rates (\$/SF)







Dallas Central Expressway

2014 2015 2016 2017

West Plano



Dallas Stemmons Freeway





North Irving







Metro Area Class B Office Rental Rates (\$/SF)







Dallas Central Expressway



Dallas Stemmons Freeway











Average Office Rental Rates

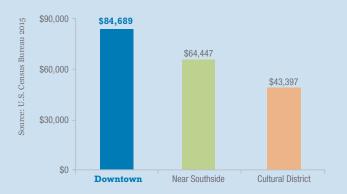


Downtown, the Near Southside and the West Side combined generate \$6,043,171,000

in annual payroll. Downtown Fort Worth has the highest number of employees and generates the largest

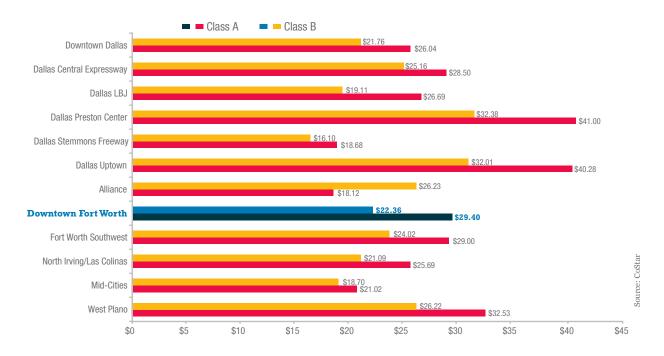
payroll among all the employment centers in the county.

Average Payroll Per Employee in Private Sector			
ZIP CODE (SUBMARKET)	PRIVATE SECTOR EMPLOYEES	PAYROLL	PAYROLL PER EMPLOYEE
76102 (Downtown)	36,437	\$3,085,798,000	\$84,689
76104 (Near Southside)	29,096	\$1,875,145,000	\$64,447
76107 (West Side)	24,938	\$1,082,228,000	\$43,397

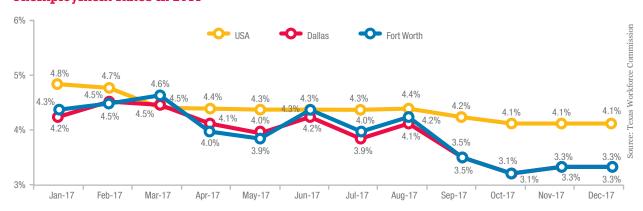




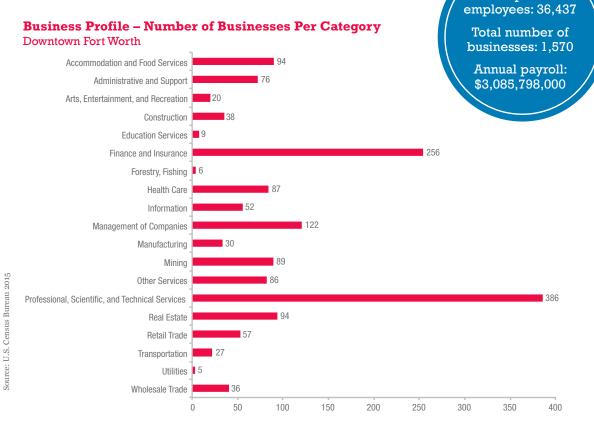
Average Class A and B Office Rent, 4Q 2017 Dallas/Fort Worth MSA (\$/SF)



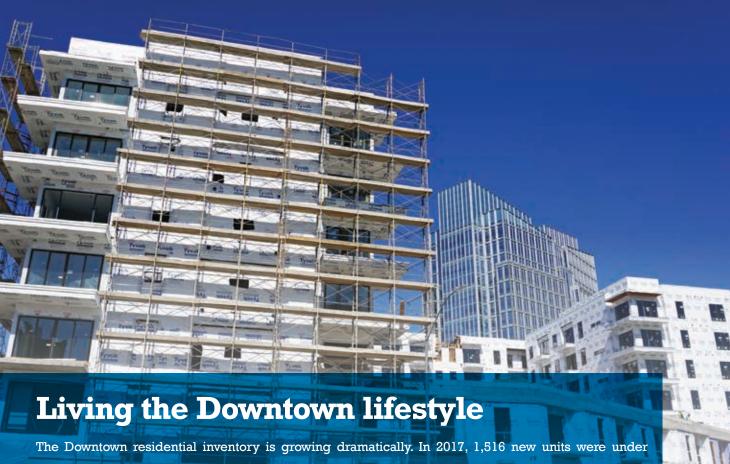
Unemployment Rates in 2017







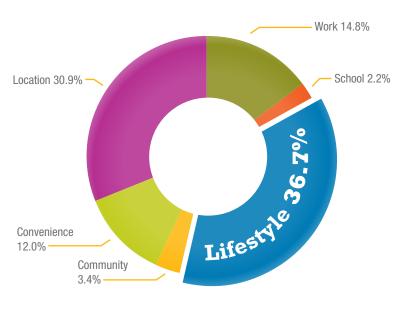




The Downtown residential inventory is growing dramatically. In 2017, 1,516 new units were under construction or completed. This new product will result in a 35.8% increase of the number of Downtown units. A testimony to the appeal of the Downtown as a place to live; only 14.8% of Downtown residents list Downtown as their workplace. 36.7% of Downtown residents report that they live downtown because of the lifestyle.

Broadstone 5th and Summit construction

Reason for Living Downtown



Lifestyle was selected as the primary reason for living Downtown by 44.9% of condo/townhome owners and 28.6% of apartment renters.

Source: Downtown Fort Worth, Inc., survey December 2017

Downtown has maintained a 95.7% average apartment occupancy since 2011, while increasing inventory by 29.4%

7,783 people live in Downtown

Density of 2,262 residents per square mile in Downtown

(1,121 housing units/sq mile)

City of Fort Worth density of 2,387 residents per square mile (565.3 housing units/sq mile)

\$258,000 median sale price of Downtown condos/townhomes purchased in 2017

17.8% increase

in average apartment rent since 2010-\$1,531/2010 to \$1,804/2017



\$734,000:

top Downtown condo sale in 2017

19.6% of the 2017 condo sales in Fort Worth were located in Downtown

82.7% of Downtown condo owners have income greater than \$100,000

Downtown residents median household is 91% greater than national median income



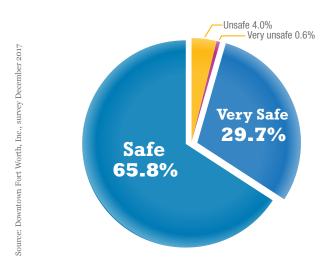
82% of Downtown residents have a bachelors degree or higher

Downtown residents spend on average \$58 million a year in Downtown restaurants, bars and retail



2,543 residential rental units planned or under construction will increase the Downtown housing stock by 58.8%

Neighborhood Safety Downtown Fort Worth



Residents perceive Downtown as safe.

- 95.4% of residents rated their neighborhood as safe or very safe.
- 98.8% of residents feel safe or very safe walking in Downtown during the day.
- 86.2% of residents feel safe or very safe walking in Downtown after dark.



Residential - For Sale

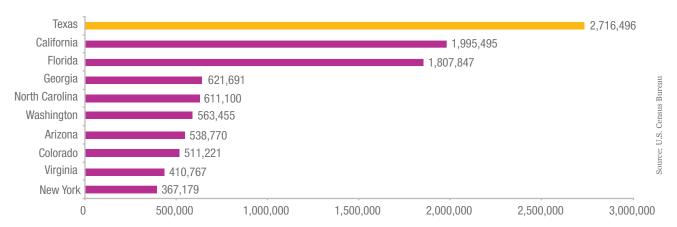
Housing affordability has been one of Fort Worth's competitive advantages. In 2016, the median value of a home in Fort Worth was \$131,100, compared to \$257,800 in Austin and \$152,600 in Dallas. The median home value in the U.S. was \$184,000. (U.S. Census 2016)

Currently, there are **939 owner-occupied condominiums and townhomes** Downtown, up 900 units, a **2,308% growth** since 2003. The median sale price of a home in Downtown Fort Worth was \$258,000 in 2017.

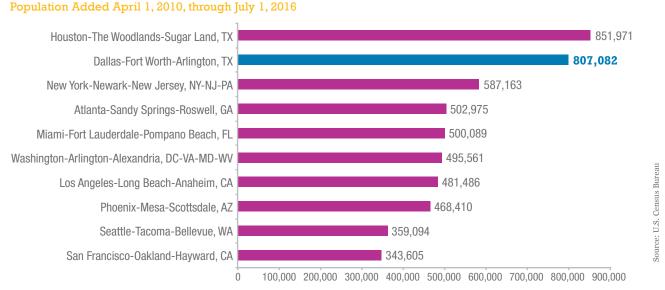
Residential - For Rent

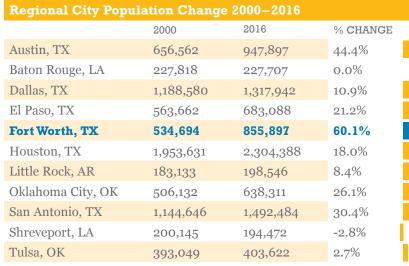
The rental market remained at historically high occupancy. Currently, there are **2,906 units** in Downtown with monthly rents ranging from **\$1,100 to \$7,800 (4Q 2017)**. The occupancy rate of rental units in Downtown has stayed above 94% since 2010. Although 380 units became available in 2016 and 2017 (a 15.1% increase), occupancy remained above 95% and finished the year at 96.7%. During the national recession that lasted from December 2007 through June 2009, apartment occupancy in Downtown did not decline below 92% in any quarter, despite hefty additions to the inventory.

Top 10 State Population Gain April 1, 2010, through July 1, 2016



Fastest-Growing Metropolitan Areas





Source: U.S. Census Bureau



Regional City Change in Median Family Income 2000-2016 CITY 2000 2016 % CHANGE Austin, TX \$54,091 \$86,615 60.1% Baton Rouge, LA \$40,266 \$54,726 35.9% Dallas, TX \$40,921 \$51,388 25.6% El Paso, TX \$49,389 39.4% \$35,432 Fort Worth, TX 49.1% \$42,939 \$64,019 Houston, TX \$40,443 \$52,603 30.1% Little Rock, AR \$47,446 \$62,962 32.7% Oklahoma City, OK \$42,689 \$65,791 54.1% San Antonio, TX 38.0% \$41,331 \$57,031 Shreveport, LA \$37,126 \$43,945 18.4% Tulsa, OK \$44,518 \$55,085 23.7% USA \$71,062 42.0% \$50,046 Source: U.S. Census Bureau



Demographics of Downtown Fort Worth Residential Population

With the addition of more apartments, the Downtown Fort Worth residential population is becoming **more** diverse, wealthier and better educated and has grown at an annual rate of 6.3% since 2007.

Currently, 7,783 people live in Downtown. DFWI has conducted five surveys of residents since 2007 to monitor trends in the changing demographics of the Downtown population. Our latest survey was conducted in December 2017.

A one-sheet survey instrument was delivered to 3,128 households in Downtown using first-class postage. The response rate was 11.1%, providing a margin of error of +/-.5% at a 95% confidence level.

A summary of the survey and trends are presented here. The full report will be available spring of 2018 for download from DFWI's website at www.dfwi.org, or contact Arrie Mitchell at arrie@dfwi.org to receive a copy.



38.8% of Downtown residents are under 40 years old

62.1% of apartment renters are under 40 years old

54.5% of Downtown residents have income greater than \$100,000

52.2% of Downtown residents are unmarried

94.5% of households have no children living in the household

Downtown residents are highly educated.



44% of residents have a bachelor's degree



25.2% a master's degree



12.9% a doctoral degree (including [Ds)



UTA Fort Worth

Lifestyle was cited as the primary reason for living Downtown by 44.9% of condominium/townhome owners and 28.6% of apartment renters

Median annual household income:

Median household income in Downtown is \$113,000

Downtown resident's previous place of residence

18.5% within five miles of Downtown

44.5% within 10 miles of Downtown

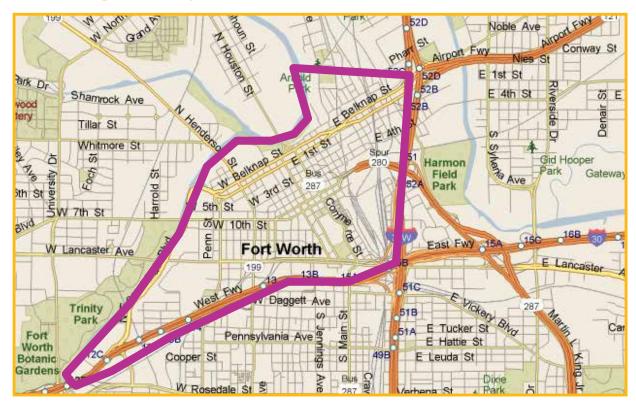
55.8% within 20 miles of Downtown

67.3% within the Metroplex

Employment:

- →19.7% Health Care
- →11.8% Education
- →11.8% Science & Engineering
- →11.8% Finance
- →7.4% Real Estate
- →5.9% Retail
- →6.7% Government
- →6.1% Law

Downtown Population Study Area



Age Distribution



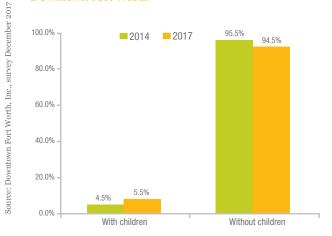




Sundance Square Plaza

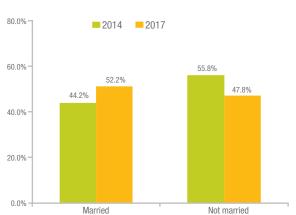
Children in the Household

Downtown Fort Worth



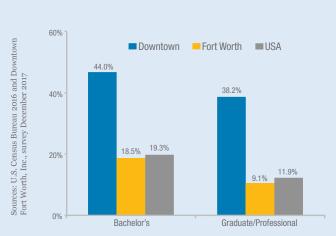
Marital Status

Downtown Fort Worth



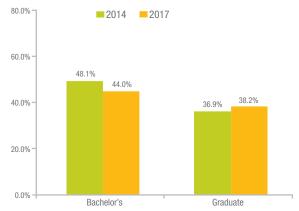
J Source: Downtown Fort Worth. Inc.. survey December

Highest Degree Completed

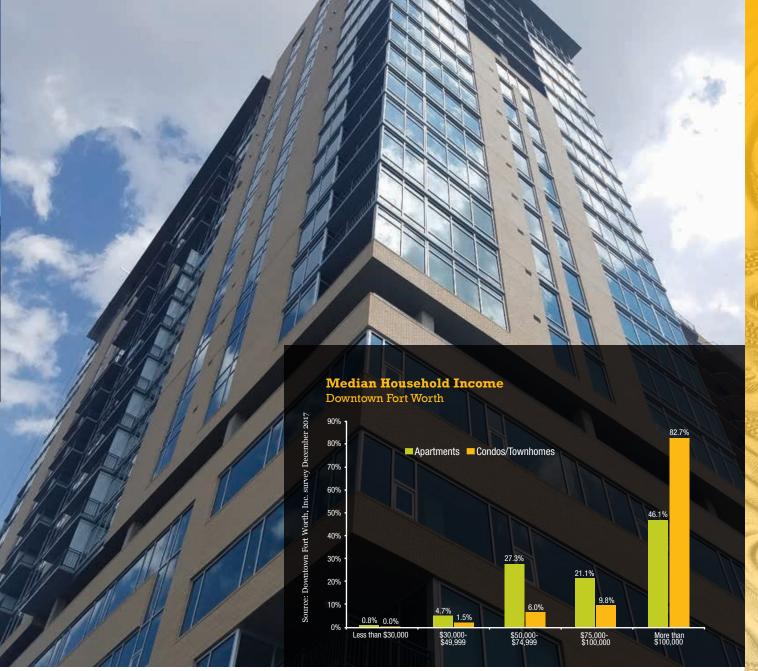


Highest Degree Completed

Downtown Fort Worth



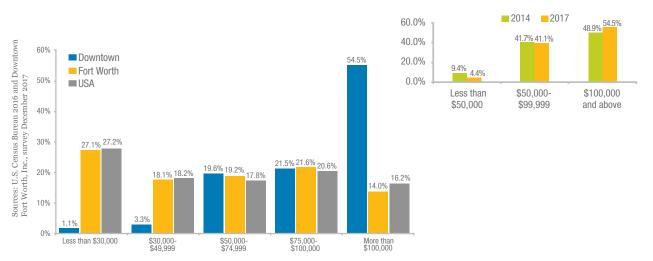
Source: Downtown Fort Worth, Inc., survey December 2017



Trinity Terrace

Household Income Trends

Downtown Fort Worth





Downtown residents patronize Downtown businesses.

97.8% go to Downtown restaurants, 84.4% to bars, 71.8% to convenience/drug stores and 73.7% to retail stores. **Condominium and townhome owners eat at Downtown restaurants an average of 7.5 times per month and spend \$125.51 per visit.** Apartment renters eat at Downtown restaurants an average of 6.9 times per month and spend \$80.58 per visit.

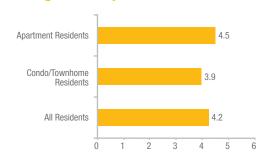
Average Monthly Visits to Downtown Restaurants by Downtown Residents and Spending Per Visit

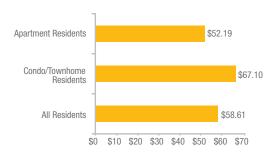




Source: Downtown Fort Worth, Inc., survey December 2017

Average Monthly Visits to Downtown Bars by Downtown Residents and Spending Per Visit

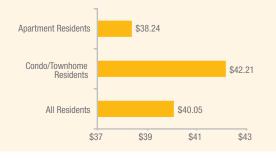




Source: Downtown Fort Worth, Inc., survey December 2017

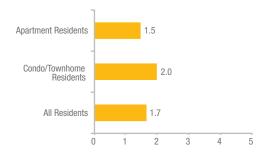
Average Monthly Visits to Downtown Convenience/Drug Stores by Downtown Residents and Spending Per Visit





Source: Downtown Fort Worth, Inc., survey December 2017

Average Monthly Visits to Downtown Clothing Stores by Downtown Residents and Spending Per Visit





Source: Downtown Fort Worth, Inc., survey December 2017

Street and Sidewalk Cleanliness

Downtown Fort Worth

Very unclean 0.0%

Very Clean
43.2%

Clean
52.9%



96.1% of residents rated the streets and sidewalks Downtown as clean or very clean.



Houston Place Lofts



Sales Ratio of Condos and Townhomes to Single-Family Residences

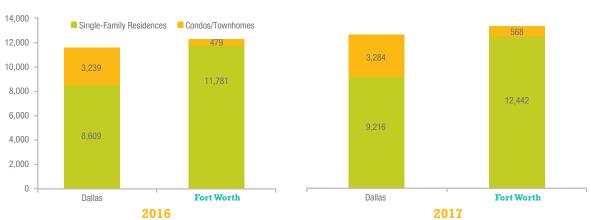
YEAR	DALLAS	FORT WORTH
2012	20.6%	3.5%
2013	33.6%	3.9%
2014	26.9%	4.5%
2015	39.4%	4.2%
2016	37.6%	4.1%
2017	35.6%	4.6%

Source: North Texas Real Estate Information Systems, Inc.



250 Lancaster

Number of Residential Units Sold



Source: North Texas Real Estate Information System, Inc.

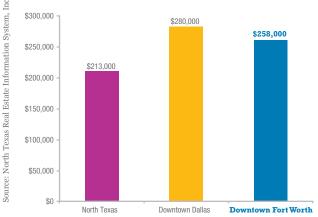
Condominiums and Townhomes Built and Sold



Source: North Texas Real Estate Information System, Inc.

Median Sales Price

Condominiums and Townhomes 2017



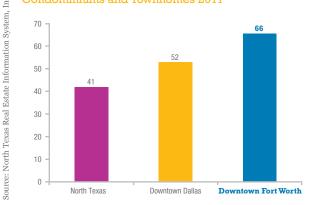
Average Residential Sales Price Per Square Foot

Condominiums and Townhomes 2017



Source: North Texas Real Estate Information Syster

Average Days on MarketCondominiums and Townhomes 2017



Median sales
price for Downtown
condos and
townhomes increased
31.6%
since 2010.

19.4% of all condominiums and townhomes sold in Fort Worth in 2017 were in Downtown.

Downtown Condominium and Townhome SalesAs Percentage of City

YEAR	FORT WORTH	DOWNTOWN	
2009	286	36	12.6%
2010	242	47	19.4%
2011	216	39	18.1%
2012	315	62	19.7%
2013	395	63	15.9%
2014	495	102	20.6%
2015	483	100	20.7%
2016	479	63	19.6%
2017	568	110	19.4%

Source: North Texas Real Estate Information System, Inc.





Lincoln Park at Trinity Bluff

Median Residential Sales Price

Downtown Fort Worth



Source: North Texas Real Estate Information Systems, Inc.

Median Residential Sales Price Per Square Foot

Downtown Fort Worth



Source: North Texas Real Estate Information Systems, Inc.

Average Apartment Occupancy Rate

Downtown Fort Worth



Source: Downtown Fort Worth, Inc.

Average Apartment Rent Per Square Foot

Downtown Fort Worth



Source: Downtown Fort Worth, Inc.

Average Apartment Rent

Downtown Fort Worth



Source: Downtown Fort Worth, Inc.





and/or Under Construction

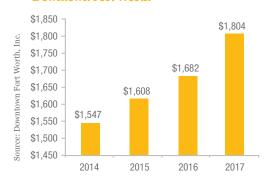
PROJECT	UNITS	YEAR
Broadstone 5th and Summit	345	2018
Alexan Summit	380	2018
311 Nichols	56	2018
Burnett Lofts	254	2019
Kelley at Samuels Avenue	353	2019
The Worth	138	2019
Hilton Annex	143	2019
The Hampton	350	2020
901 Commerce	250	2020
Rocklyn	274	2020
7th and Summit	TBD	2020
Total	2.543	

2,543 units currently planned or under construction.

The Worth

Average Monthly Apartment Rent Downtown Fort Worth

Source: Downtown Fort Worth, Inc.

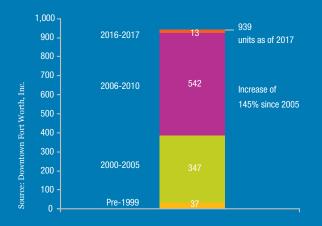


Average Monthly Apartment Rent Per Square Foot Downtown Fort Worth

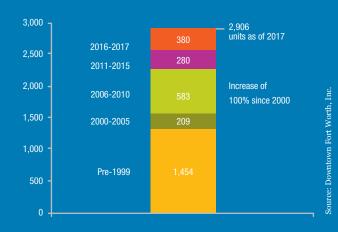


Source: Downtown Fort Worth, Inc.

Housing Construction in Downtown Fort Worth Owner-Occupied Condominiums and Townhomes



Housing Construction in Downtown Fort Worth Renter-Occupied Units





Alexan Summit

Rate of Growth **Condominiums and Townhomes**

PERIOD	FORT WORTH	DOWNTOWN
2006-2010	14%	141%
2000-2005	17%	937%

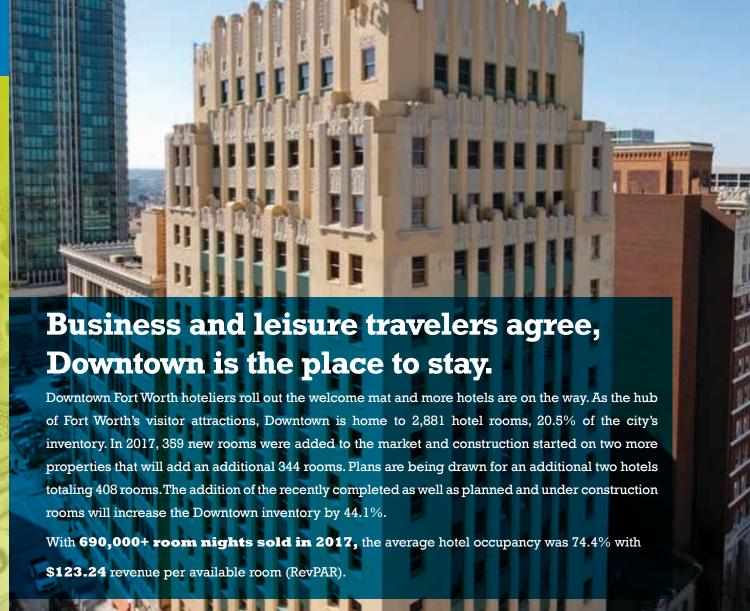
Sources: Downtown Fort Worth, Inc., and the City of Fort Worth

Rate of	Growth	of Renter-O	ccupied	Units

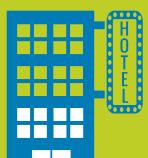
PERIOD	FORT WORTH	DOWNTOWN
2016-2017	9.4%	11.0%
2011-2014	5.4%	12.4%
2006-2010	17.7%	35%
2000-2005	5.0%	14.3%

Sources: Downtown Fort Worth, Inc., and the City of Fort Worth





Downtown paid 34.5%



of Fort Worth's occupancy taxes in 2017 Marriott Autograph Hotel, under development in historic Sinclair Building

\$116+ MILLION

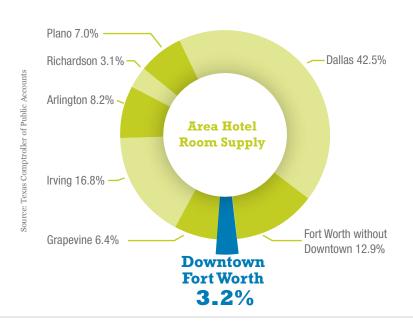
in Downtown hotel revenue in 2017

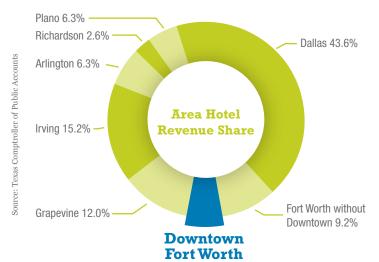
Hotels Planned (P) or Under Construction (UC)	
HOTEL	ROOMS
Aloft (UC)	180
Hilton Garden Inn (P)	162
AC Hotel (P)	246
Marriott Autograph (UC)	164
Total	752

Source: Downtown Fort Worth, Inc.





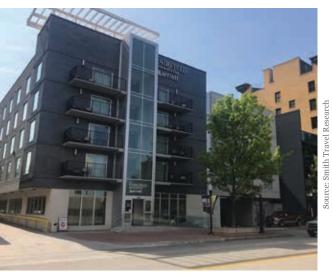




4.9%

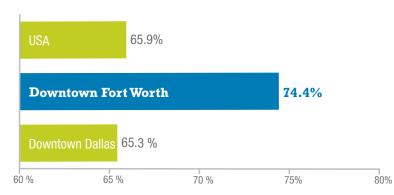
Average 2017 Revenue Per Avail	able Room
Arlington	\$21,287
Dallas	\$28,612
Downtown Fort Worth	\$42,630
Fort Worth without Downtown	\$19,962
Grapevine	\$52,458
Irving	\$25,182
Plano	\$25,390
Richardson	\$23,017

Source: Texas Comptroller of Public Accounts



Fairfield Inn & Suites

Hotel Occupancy 2017

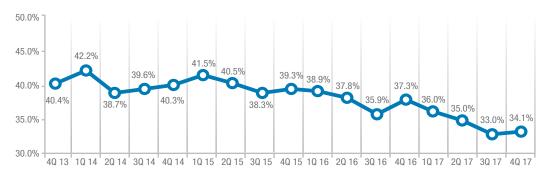




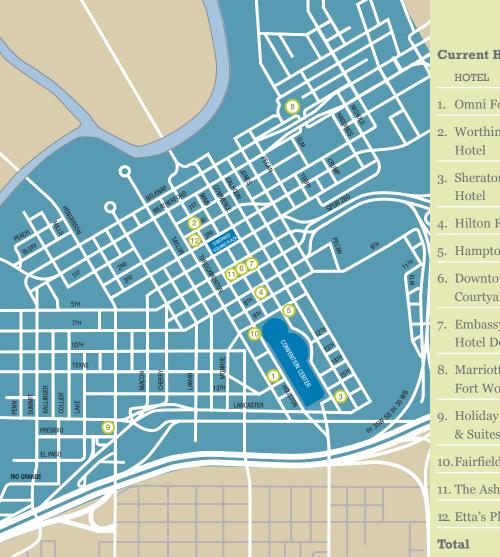


Sharaton Fort Worth Hotel

Percentage of City Hotel Occupancy Taxes Paid by Downtown Hotels



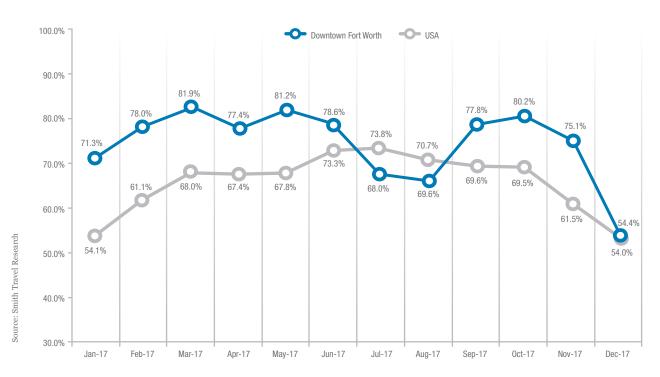
Source: Texas Comptroller of Public Accounts



Current Hotel Room Inventory

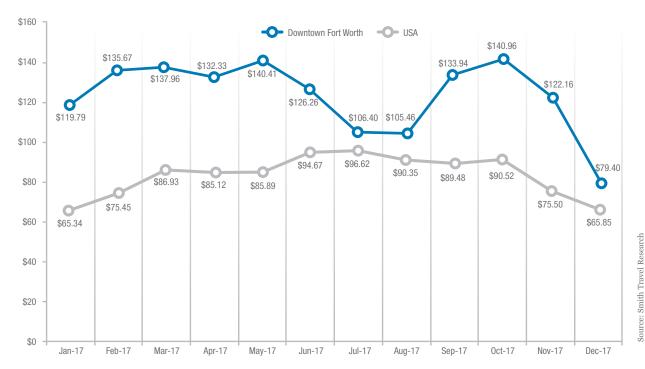
1	Current Hotel Room Inventory				
		HOTEL	ROOMS		
	1.	Omni Fort Worth Hotel	614		
	2.	Worthington Renaissance Hotel	504		
	3.	Sheraton Fort Worth Hotel	430		
	4.	Hilton Fort Worth Hotel	294		
1	5.	Hampton Inn & Suites	245		
	6.	Downtown Fort Worth Courtyard-Blackstone Hotel	203		
	7.	Embassy Suites Fort Worth Hotel Downtown	156		
١	8.	Marriott TownePlace Suites Fort Worth Downtown	140		
	9.	Holiday Inn Express Hotel & Suites Downtown Fort Worth	132		
	10	Fairfield Inn and Suites	114		
	11.	The Ashton	39		
	12.	Etta's Place	10		
	To	tal	2,881		

Seasonal Hotel Occupancy Rates



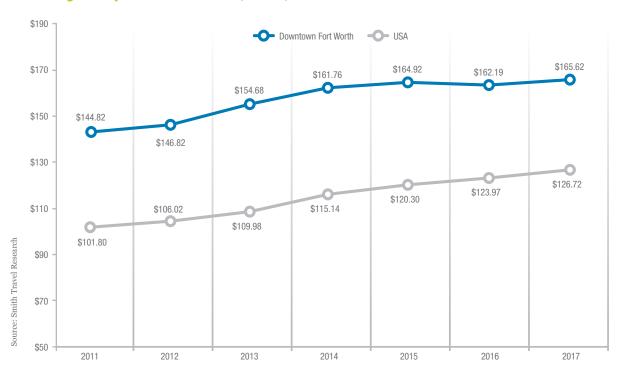


Seasonal Revenue Per Available Room (RevPAR)



752
rooms
planned or under construction.

Average Daily Hotel Room Rate (RevPAR)



NAME

Fort Worth Convention Center Facts

Total arena	70,960 SF
Permanent seats in the arena	10,418
Temporary seats in the arena	3,266
Total exhibit hall	182,266 SF
Total exhibit space	253,226 SF
Ballroom space	28,160 SF
Number of meeting rooms	41
Hotel rooms within a 15-minute walk	2,230

Source: Visit Fort Worth

RevPAR in

Downtown Fort Worth

was 40.6%

higher than the

national average.

Largest Conventions 2017 by Hotel Rooms Reserved Downtown Fort Worth

111 1111	RESERVED	ATTENDESS
2017 A-Kon	6,611	32,000
Premier Designs, Inc.	6,451	9,000
2017 National Conference on Race and Ethnicity in American Higher Education (NCORE)	6,394	1,800
2017 Air Medical Transport Conference	4,877	2,500
2017 Schedulers and Dispatchers Conference	4,777	3,500
2017 CS Week Conference	4,678	1,500
Texas Emergency Medical Services 2017 Annual Conference	4,358	2,500
American Cheerleaders Association 2017 National Championships	4,317	14,000
Conference for the Advancement of Mathematics Teaching	4,271	7,000
Nations Best Sports 2017 Spring Semi-Annual Market	4,104	1,800

Source: Visit Fort Worth

SHOW

ROOMS



Downtown has it all – dining, drinks, dancing, shopping, theater and more.

Downtown Fort Worth is well known for its dining and entertainment experience. More than **70 restaurants** can be found in the center city while live theatre, shopping, movies and comedy add to the urban mix. These diverse offerings and the vibrant street life they foster make Downtown more attractive to Fort Worth locals, regional day trippers, out of town visitors and Downtown residents.

Downtown has a **97.1% retail occupancy rate** and soft goods retail is making gains. Several new retailers and restaurants have opened in Downtown, including 3rd Street Bar and Grill, Black Rooster, Chophouse Burger, Earthbound Trading Company, Francesca's, Hooters, In the Sack, Istanbul Grill, Meso Maya, Parts Unknown, Sons of Liberty Coffee, Verizon Wireless, Waters, and Yours Truly.

Sundance Square Retail

Spending by Downtown residents in Downtown

\$58 MILLION+

annual spending by residents in Downtown

4.2+ monthly visits

to Downtown retailers and convenience stores

\$109 average spent per retail visit

11.4 average monthly visits to Downtown restaurants and bars

\$101 average spending per restaurant visit As the 10th-largest economy in the world, with a GDP of \$1.6 trillion, the Texas economy continues to fare better than those of many other states. For the 14th straight year, Texas has been ranked the top exporting state, according to data released by the U.S. Department of Commerce. The value of state exports in 2017 totaled more than \$264 billion.

Texas' top exporting industries in 2017 were petroleum and coal products, chemicals, computer and electronic products, non-electrical machinery and transportation equipment.



Texas Exports to Our Top Partners		
Mexico	\$97.5 billion	
Canada	\$22.2 billion	
China	\$16.3 billion	
Brazil	\$9.9 billion	
South Korea	\$9.8 billion	
Source: U.S. Census Bureau 2017		

Downtown Fort Worth Private-Sector Employees, Businesses and Payroll

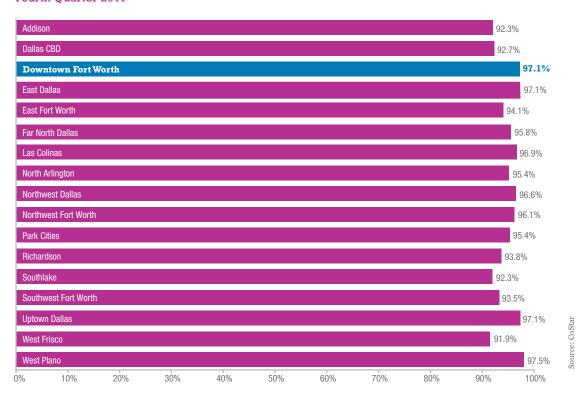
Total Downtown private-sector employees	36,437
Annual payroll	\$3,085,798,000
Average payroll per employee	\$84,689
Number of business establishments	1,570

Source: U.S. Census Bureau 2015

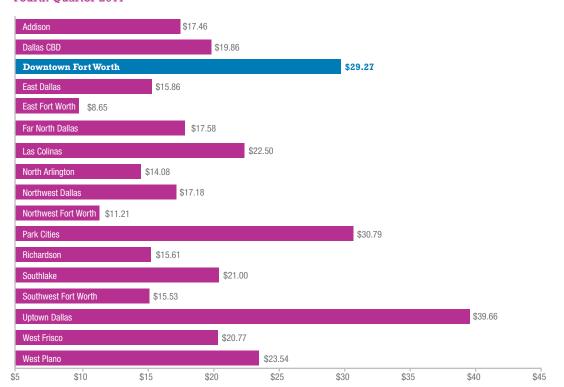




Retail Occupancy Rates for Submarkets in the Dallas-Fort Worth Metropolitan Area Fourth Quarter 2017

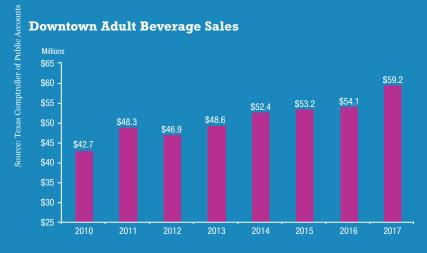


Retail Rental Rates (\$/SF) for Submarkets in the Dallas-Fort Worth Metropolitan Area Fourth Quarter 2017













Household Income Downtown Fort Worth Trade Areas					
	10 MINUTES	10 MINUTES DRIVE TIME		20 MINUTES DRIVE TIME	
HOUSEHOLD BY INCOME	NUMBER OF HOUSEHOLDS	PERCENTAGE OF HOUSEHOLDS	NUMBER OF HOUSEHOLDS	PERCENTAGE OF HOUSEHOLDS	
<\$15,000	7,814	19.98%	44,425	12.86%	
\$15,000 - \$24,999	5,897	15.08%	39,961	11.57%	
\$25,000 - \$34,999	5,197	13.29%	40,632	11.76%	
\$35,000 - \$49,999	5,688	14.54%	50,604	14.65%	
\$50,000 - \$74,999	6,128	15.67%	64,675	18.72%	
\$75,000 - \$99,999	3,278	8.38%	41,508	12.02%	
\$100,000 - \$149,999	2,767	7.07%	38,521	11.15%	
\$150,000 - \$199,999	1,064	2.72%	12,801	3.71%	
\$200,000+	1,284	3.28%	12,336	3.57%	

Source: ESRI

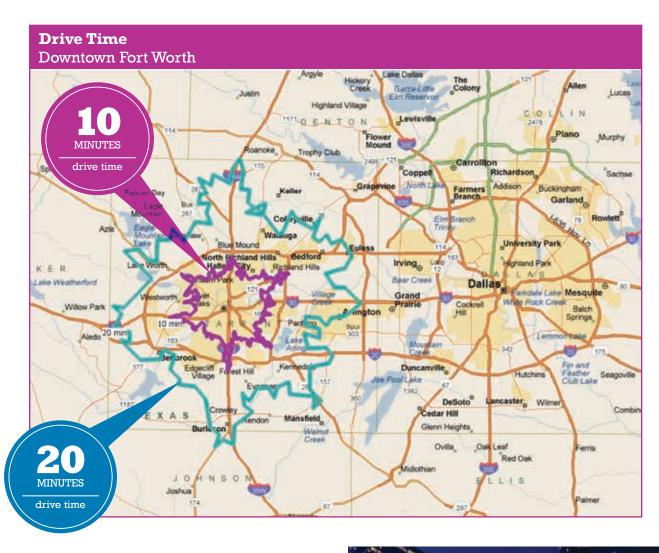
Average Consumer Spending Downtown Fort Worth Trade Areas				
CATEGORIES	10 MINUTES DRIVE TIME		20 MINUTES DRIVE TIME	
CATEGORIES	AVERAGE/HHS	TOTAL SPENT	AVERAGE/HHS	TOTAL SPENT
Annual Budget Expenditures	\$49,071	\$1,919,496,186	\$58,121	\$20,078,776,463
Apparel and Services	\$1,540	\$60,237,590	\$1,799	\$621,600,532
Retail Goods	\$15,580	\$609,439,439	\$18,468	\$6,379,874,096
Entertainment and Recreation	\$2,112	\$82,633,618	\$2,526	\$872,521,784
Food at Home	\$3,851	\$150,626,245	\$4,470	\$1,544,101,004
Food Away From Home	\$2,375	\$92,912,788	\$2,782	\$961,174,401
Medical Services	\$725	\$28,344,079	\$880	\$304,075,969
Vehicle Purchases	\$2,659	\$104,030,795	\$2,926	\$1,010,700,419
Travel	\$1,256	\$49,136,421	\$18,468	\$6,379,874,096
Owner Dwelling Mortgage Payments	\$12,051	\$222,993,834	\$13,217.71	\$2,448,764,986
Renter Dwelling Rent	\$8,341	\$171,914,809	\$9,920.66	\$1,589,299,546

 $Consumer \ spending \ is \ the \ amount \ spent \ on \ a \ variety \ of \ goods \ and \ services \ by \ households \ that \ reside \ in \ the \ market \ area. \ HHS: \ Households \ Source: ESRI$

Retail Sales Downtown Fort Worth Trade Areas				
INDUSTRY GROUP	NAICS	10 MINUTES DRIVE TIME	20 MINUTES DRIVE TIME	
Food and Beverage Stores	445	\$462,080,000	\$3,212,541,000	
Clothing and Clothing Accessories Stores	448	\$195,252,000	\$952,950,000	
General Merchandise Stores	452	\$276,892,000	\$2,823,470,000	
Non-Store Retailers	454	\$82,951,000	\$407,783,000	
Food Services and Drinking Places	722	\$475,134,000	\$2,066,703,000	
Accommodation Sales	721	\$173,849,000	\$432,912,000	
Arts/Entertainment Recreation Sales	71	\$168,221,000	\$561,540,000	
Real Estate/Rent/Leasing Sales	53	\$845,286,000	\$3,016,898,000	

NAICS: The North American Industry Classification System (NAICS) is the standard used by federal statistical agencies in classifying business establishments for the purpose of collecting, analyzing and publishing statistical data related to the U.S. business economy.

Source: ESRI



Drive Time 2016–2021 Downtown Fort Worth		
10 MINUTES DRIVE TIME	2016	2021
Population	109,527	126,395
Households	39,117	44,821
Average household size	2.80	2.82
Owner-occupied housing units	35,596	38,568
Renter-occupied housing units	32,269	33,269
Median age	32.3	33.1
Source: ESRI		



Sundance Square Plaza



Entertainment

Home to the Main St. Fort Worth Arts Festival and XTO Parade of Lights



290,000+
arts venue attendance

Parks/
Recreation

385 acres
of park land servicing
Downtown

龙龙龙龙

Access to 72 miles of riverfront trails for running, walking, cycling and horseback riding

Downtown's Trinity
Waterfront offers
seasonal canoeing,
kayaking, paddle
boarding and fishing.

3,811 free
night and weekend
parking spaces

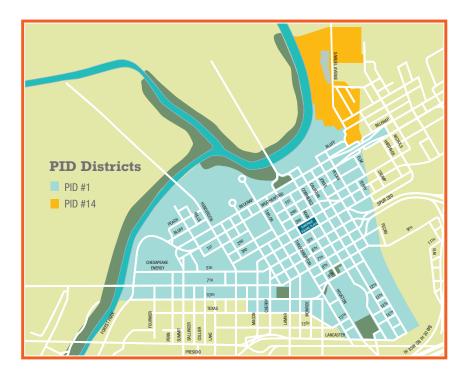
412,000+
items in circulation at
the Central Library
6 childcare centers





PID #1 & #14

Created in 1986, Downtown
Fort Worth Public Improvement
District (PID) #1, administered
by DFWI, offers a
comprehensive program of
services including research,
marketing, Downtown planning
assistance, sidewalk cleaning,
street sweeping, security
enhancement, litter removal
and bird abatement. In
November 2017 DFWI
established a new Ambassador
Program that provides



hospitality services including directions, safety escorts and motorist assistance. Ambassadors are also trained to connect those in need to proper social services while providing support to Downtown safety providers (both public and private). From 1986 to 2009, PID services were renewed by petition every five years by an overwhelming majority of property owners. Because of the PID's ongoing success, it was reestablished in 2009 for a 20-year period by the Fort Worth City Council, following the submission of petitions from property owners representing 83% of the property value and 80% of the land area in the district. PID #14 was established in June 2009. District contractors provide sidewalk maintenance, supplemental trash pickup and hospitality services along Samuels Avenue.

\$2,928,000 in services annually



7,488 miles of curb and gutters cleaned annually/144 miles weekly

1,249 trees serviced within PIDs (361 within the core) (does not include trees on private property or in the parks)

1,984 cubic yards (53,568 cubic feet) of dirt/debris removed from streets, curbs and gutters annually

15,660 linear miles of sidewalks cleaned annually



218 Downtown trees lighted (30 new trees along Samuels Avenue and six along Houston Street)

17 full-time clean-team members

13 Ambassadors

27 dump trucks of recyclable material collected each year

13,500 square feet of planters in bloom year round

75,000 plants planted annually



Tax Increment Financing District #3

A significant partnership that adds to the success of Downtown is the Downtown Tax Increment Finance District (TIF) and the other Downtown-oriented TIFs. The Downtown TIF makes strategic investments in parking, infrastructure, historic preservation and residential development. The TIF is a collaboration

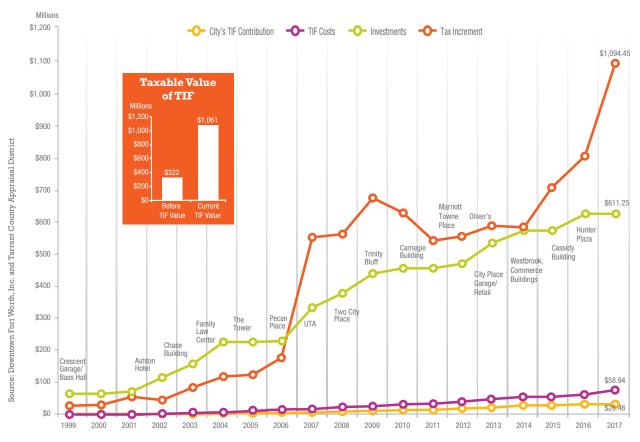


of the City of Fort Worth, Tarrant County, Tarrant County Hospital District, Tarrant County College District and Tarrant Regional Water District.

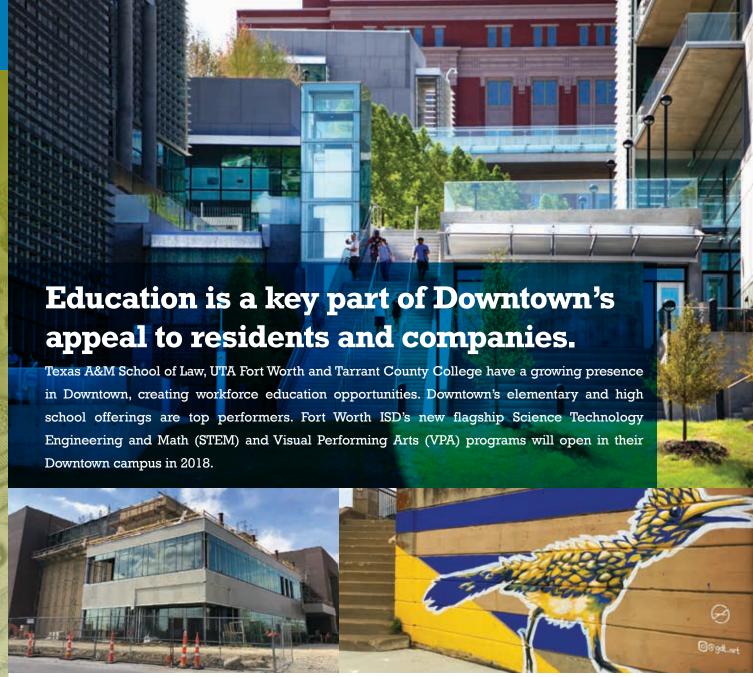
To date, the TIF has obligated over \$96 million, leveraging \$761 MILLION in private development and facilitating \$51.6 million in public investment. In Tax Year 2016 the TIF generated \$15.7 million of tax increment to the taxing district partners. The TIF is capped in revenues at \$5 million per year; the remainder of the tax increment, \$10.7 million, was returned to the taxing jurisdictions.

DFWI manages the Downtown TIF through a contract with the TIF Board of Directors.

Downtown TIF Costs, Investments and Tax Increment







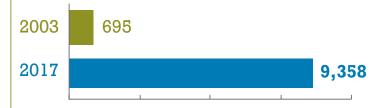
 $Top: Tarrant\ County\ College\ River\ Campus,\ Bottom\ Left:\ STEM\ and\ VPA\ School\ Construction,\ Bottom\ Right:\ Nash\ Elementary\ School\ Mural$

9,358 higher education students

Downtown in 2017

- potential customers
- future workforce
- potential residents

Downtown higher education enrollment has grown by 1,246% in 15 years



881 K-12 students Downtown in 2017

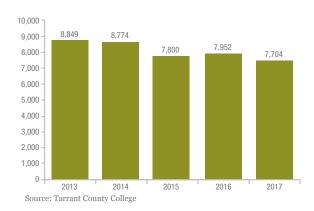


Nash Elementary

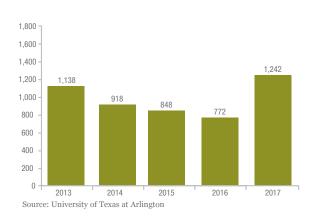
Higher Education Fall Semester Enrollment

Downtown Fort Worth

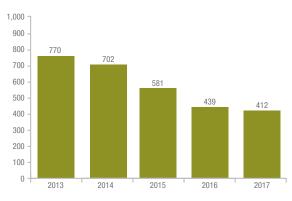
Tarrant County College



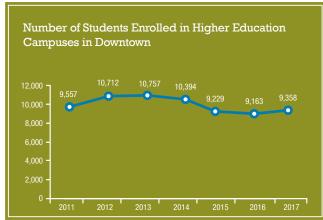
UTA Fort Worth



Texas A&M School of Law



Source: Texas A&M School of Law



Source: Downtown Fort Worth, Inc., Survey of Downtown Education Institutions

Educational Institutions Downtown Fort Worth				
	FALL 2017 ENROLLMENT			
Montessori at Sundance Square	134			
St. Paul Lutheran School	215			
Young Women's Leadership Academy	385			
Nash Elementary School	281			
Texas A&M School of Law	412			
UTA Fort Worth	1,242			
Tarrant County College, Trinity River Campus	7,704			

Source: Downtown Fort Worth, Inc., Survey of Downtown Education Institutions

Texas A&M School of
Law ranked in Top
100 - U.S. News and
World's Report list of
the nation's top
100 law schools



Downtown Fort Worth is Fort Worth's transit hub, offering excellent access to various transportation options throughout the community and the Dallas-Fort Worth area.

The Intermodal Transportation Center is the central gathering point for the Trinity Metro, Trinity Railway Express (TRE), TEXRail, Amtrak, Greyhound Bus Line, taxis and the Molly the Trolley shuttle service. Currently, 28 bus routes connect all parts of Fort Worth to Downtown.

Downtown is also home to 19 Bike Share stations. In 2017, there were over 58,000 trips on the Bike Share system. Riders use the bike to go from one place to another within Downtown and travel to other Bike Share stations throughout the system.

Downtown visitors enjoy **3,811 free parking spaces** available after 6 p.m. on weekdays and all-day on weekends, courtesy of the Downtown Tax Increment Finance District. There are nearly **42,000** Downtown parking spaces.

To inform the public about the many parking options Downtown, a newly designed Fort Worth parking website, Fortworthparking.com, allows users to quickly find the nearest parking options.





51.2% increase in bus ridership

since 2008 (10 years)



400,836

Downtown riders on Trinity Railway Express (2017)

833,871 Molly the Trolley riders since inception (May 2009)

45 Bike Share stations 19 in Downtown in 2017

Highways serving Downtown:

- I-35
- I-30
- Hwy 121
- Hwy 287
- Chisholm Trail Parkway



586,000+

Average daily traffic count on Downtown highways



Dallas-Fort Worth International Airport

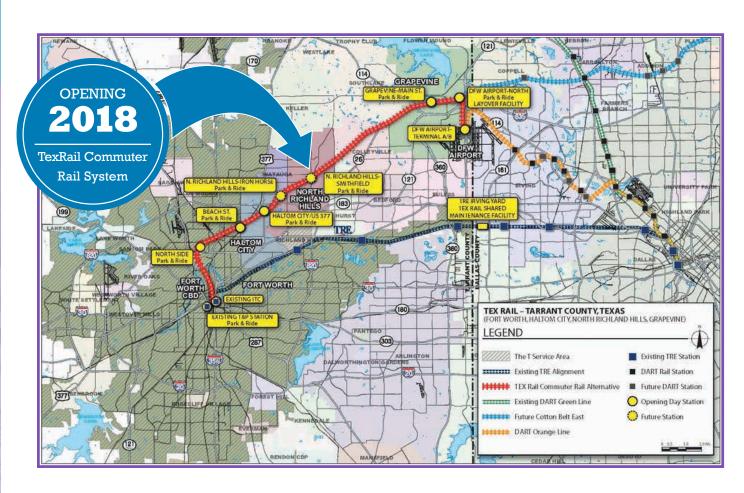
- 17 miles from Downtown
- 67+ MILLION passengers in 2017
- 223 destinations
- 27 carriers

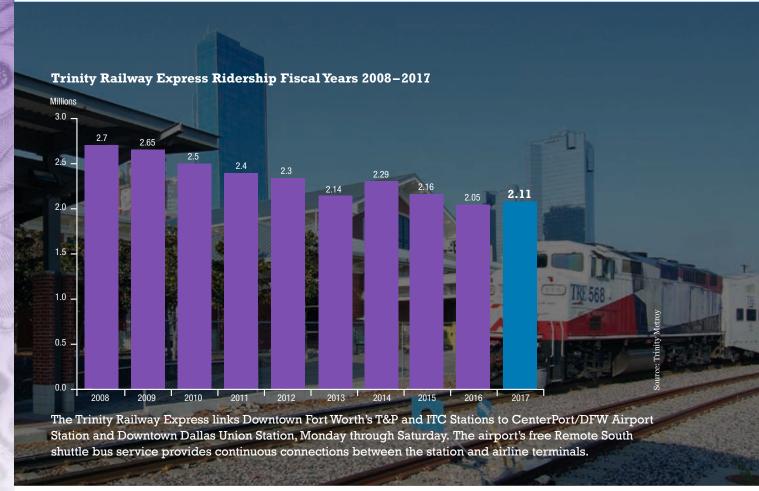
Every major city in the continental United States can be accessed within four hours

Approximately 183,000+ passengers daily

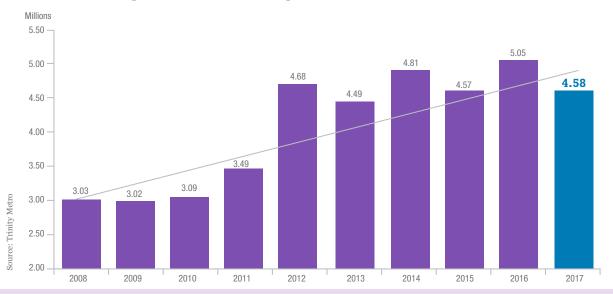
Meacham International Airport, Texas' premier general aviation facility, is located just 5 miles from Downtown.



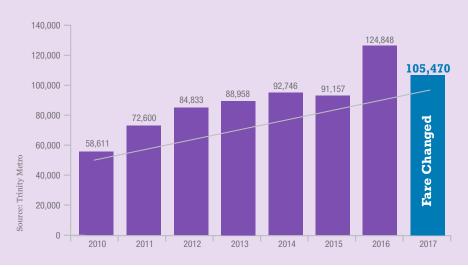




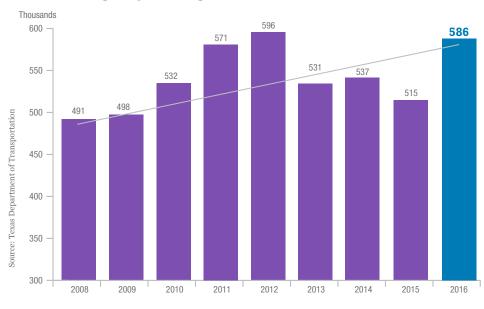
Annual Ridership for Bus Routes Serving Downtown Fort Worth 2008-2017



Annual Ridership for Molly the Trolley Serving Downtown Fort Worth 2010-2017

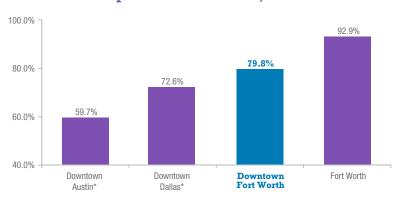


Average Daily Traffic Count on Selected State and National Highways Serving Downtown Fort Worth





Means of Transportation to Work: Car, Truck or Van

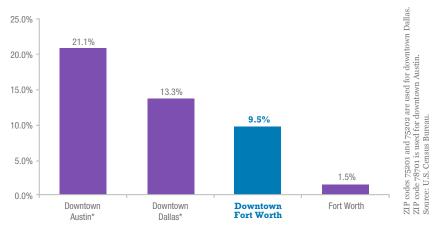


ZIP codes 75201 and 75202 are used for downtown Dallas. ZIP code 78701 is used for downtown Austin. Source: U.S. Census Bureau.

Means of Transportation to Work: Public Transportation 6.0% 4.5% 4.0% 4.0% 2.4% 2.0% 0.9% 0.0% Downtown Fort Worth Downtown Downtown Fort Worth Austin* Dallas*

ZIP codes 75201 and 75202 are used for downtown Dallas. ZIP code 78701 is used for downtown Austin. Source: U.S. Census Bureau.

Means of Transportation to Work: Walk or Bike



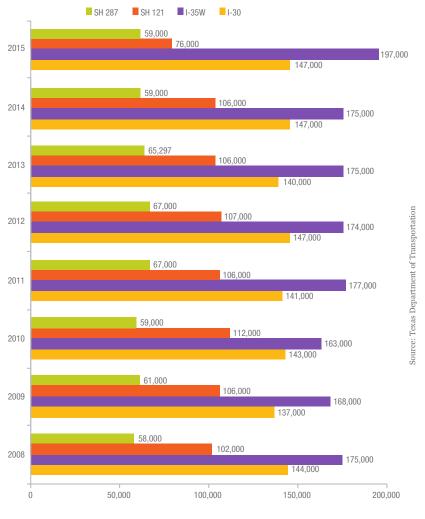
Additional categories of Means of Transportation are tracked by the U.S. Census Bureau but are not graphed in this publication.





Average Daily Traffic CountSelected State and Federal Highways Serving Downtown Fort Worth

All counts were taken within a radius of 2 miles from the intersection of I-30 and I-35W, SH 121 and SH 287 in Downtown Fort Worth.



Downtown Parking Availability	
Parking spaces	41,866
Total metered spaces	1,967
Free evening and weekend parking spaces	3,811
Free daytime 1-hour parking spaces	300
Free daytime 2 1/2-hour spaces with validation	164
Source: Downtown Fort Worth Inc	

Source: Downtown Fort Worth, Inc.



Melissa Graham

Chair

777 Main

Larry Auth

Omni Fort Worth Hotel

Rita Aves

Oil & Gas Building

Johnny Campbell

Sundance Square

Gary Cumbie

The Cumbie Consultancy

Ryan Delaney

Hines Interests, L.P.

Jim Finley

Finley Resources Inc.

Dave Fulton

Hilton Fort Worth Hotel

Taylor Gandy

Ron Investments, Ltd

Suzan Greene

ONCOR Electric Delivery

Marie Holliday, DMD

Flowers to Go in Sundance Square

Chris Jeans

XTO Energy

Walter Littlejohn

The Fort Worth Club

Michelle Lynn

Building Owners & Managers Association

Renee Massey

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Credits

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Downtown Fort Worth, Inc. Publications

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Information Sources

City of Fort Worth CoStarDowntown Fort Worth, Inc. Federal Housing Finance Agency Nash Elementary School National Association of Realtors North Texas Real Estate Information System, Inc. Office of Governor, Economic Development and Tourism Smith Travel Research St. Paul's Lutheran School *Tarrant County* Appraisal District Tarrant County Clerk Tarrant County College Texas A&M Real Estate Center Texas A&M School of Law Texas Comptroller of Public Accounts Texas Department of Transportation

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A service of Downtown Fort Worth, Inc.







DOWNTOWN FORT WORTH CURRENT & PLANNED PROJECTS

- THE KELLEY
 363 Units
- 2 ROCKLYN APARTMENTS 274 Units
- 3 HAMPTON APARTMENTS 350 Units
- PANTHER ISLAND Urban Waterfront District



- 5 HERITAGE PARK PLAZA Restoration/Master Plan
- THE WORTH 30 Stary Condo Tower
- BROADSTONE 5th & SUMMIT 345 Units
- 7th & SUMMIT
 200 Units
- g. TRINITY TERRACE
 7g Units Senior Housing
- FROST TOWER FV 278,000 sf Office



- 11 BURNETT LOFTS 254 Units
- 12 HEMPHILL/LAMAR Vehicle/Ped Tunnel
- 13. TEXRail 27 Mile Commuter Rail
- 14 g01 COMMERCE -290 Units



HILTON ANNEX
 140 Units

- 16 HILTON GARDEN INN 162 Rooms
- 17 AC HOTEL by MARRIOT 246 Rooms



- 8. MARRIOTT AUTOGRAPH 164 Rooms
- g ALOFT HOTEL 180 Rooms
- BANK OF AMERICA New Ground Floor Retail



- METROPLEX MEDICAL Medical Facility
- 22: TARRANT COUNTY GARAGE TBD
- 23 Isl to 3rd STREET Pedestrian Improvements
- 4 311 NICHOLS 56 Units
- 25. TEXAS A&M LAW Fulure Expansion
- 26 ALEXAN SUMMIT 380 Units
- 27. BUTLER PLACE Master Redevelopment
- 28 I.M. TERRELL ACADEMY STEM School
- 29. IM TERRELL ACADEMY VPA School



- QUIKTRIP
 7,000 sf Convenience Store
- 31. CONVENTION CENTER Arena Demo/CC Expansion Commerce St. Realignment







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