

# **FOREWORD**

Like the rest of the nation, Downtown Fort Worth experienced a challenging year in 2020. As we begin re-opening our economy, the economic factors driving Downtown's success are still present, positioning Downtown for a strong recovery.

The *State of Downtown* is your window into the economic forces shaping our center city. DFWI's Director of Research compiles the data presented in the *State of Downtown* throughout the year. Quarterly and monthly updates for specific market segments are available upon request or at *www.dfwi.org*.



**Arrie Mitchell**Director of Research
Arrie@dfwi.org

Your thoughts on improving this publication are welcome, and we encourage you to share your insights with us.

On behalf of Downtown Fort Worth, Inc. and Fort Worth Improvement Districts #1 and #14, thank you for your interest in Downtown.



**Eddie Broussard**Chairman of the Board
Downtown Fort Worth, Inc.

Larry Auth
Chairman
Fort Worth Public
Improvement
District #1 (PID)



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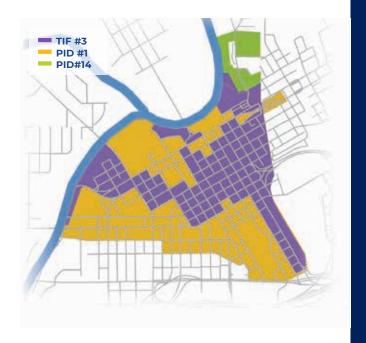
# **ABOUT US**

#### **DFWI's Mission**

The mission of Downtown Fort Worth, Inc. (DFWI) is to be the catalyst for transforming Downtown into a vibrant place to live, visit, enjoy and conduct business through aggressive leadership of programs, projects and partnerships.

#### Who We Are

Formed in 1981, DFWI is Downtown Fort Worth's planning, advocacy, public space, and project management organization. DFWI also builds Downtown Fort Worth's vitality by serving as a liaison, ombudsman and information source for property owners, residents, business owners, lenders, developers, community organizations and policy-makers.



#### What We Do

DFWI is a 501(c)(6) nonprofit membership organization. In addition to coordinating the Downtown planning process, advocacy, member services, communications, and Downtown leadership, DFWI members founded the first Public Improvement District (PID) in the state of Texas in 1986. DFWI continues to manage PID #1 and also manages PID #14. These PIDs provide enhanced services to property owners, including maintenance and landscaping, public space management, hospitality services, outreach, promotions and marketing, research, transportation, planning, and security enhancements to 564 acres of Downtown.

DFWI also administers the Downtown Tax Increment Finance District (TIF) by contract with the City of Fort Worth. Eligible TIF projects include parking, infrastructure assistance to new developments, historic preservation, affordable housing, transportation, and education.

DFWI staffs the Fort Worth Downtown Neighborhood Alliance (FWDNA), an organization of Downtown residents that promotes, preserves, encourages, and enhances the residential quality of life in Downtown Fort Worth.

Downtown Fort Worth Initiatives, Inc. (DFWII) is a 501(c)(3) nonprofit corporation that provides a pathway for foundation grants, philanthropic donations, and other contributions to help fund charitable, educational, and public-purpose Downtown projects. Each year DFWII helps to bring more than 500,000 people Downtown by producing the MAIN ST. Fort Worth Arts Festival and the GM Financial Parade of Lights. DFWII also developed the JFK Tribute in Fort Worth, redeveloped Burnett Park, and is currently administering the Heritage Park restoration design. DFWII is a partner with Fort Worth Housing Solutions in the 172-unit, mixed income Hillside Apartment community.



# FROM OUR PRESIDENT



**Andy Taft**President
DFWI

As cities around the world begin to emerge from the economic upheaval created by the Coronavirus pandemic, past assumptions, business models, and projections are being reconsidered. In Fort Worth, our Convention Center expansion plans were temporarily put on hold. Retail space, just a year ago occupied at 97%, has new availability. Restaurants changed their operating models, relying on takeout orders to help boost sales.

Fortunately, the wheels of progress didn't grind to a halt. In an unpredictable and challenging year, the office market saw two significant corporate leases, and the City secured a long needed new City Hall. The Hemphill-Lamar connector was completed. The AC Hotel opened and two historic office buildings began conversion into hotels. New apartment buildings began construction. Heritage Park planning took a \$2M leap forward, and significant funding for the project was secured. The last Butler Place tenants were relocated to much more appealing housing, making the 42-acre Butler site available for disposition.

As Fort Worth emerges from the pandemic, all of the pre-virus economic underpinnings are still in place. Our diversified economy, significant population growth, job growth, excellent transportation infrastructure, anchor business clusters, proximity to DFW International Airport, and a business-friendly regulatory environment poise Downtown for rapid recovery.

**聯聯級 计算键 影响** 



DFWI thanks Mayor Betsy Price and Councilmember Ann Zadeh for their years of leadership, encouragement, persistence, and support. Both have been outstanding partners in the effort to improve Downtown.







# **DOWNTOWN BY THE NUMBERS**



**2,752** acres

**4.3** square miles

1,486

Downtown businesses

38,142

private employees

14 MILLION

square feet of office space

3,471

10.974

Downtown residents

5,619

residential units



45,945

Downtown employees (all jobs)

\$82,914

average private payroll per employee

\$3 BILLION

private payroll in 2018

At **\$3,162,522,000** 

Downtown generates a larger payroll than any other employment center in the county, contributing

18.5 times its geographic weight in private payroll

Sources: City of Fort Worth, Downtown Fort Worth, Inc., Tarrant County, U.S. Census Bureau, State of Texas

**Big Picture:** Downtown Fort Worth is a 4.3-square-mile, high-performing North Texas submarket. With over 45,000 employees, Downtown Fort Worth is the largest employment center in Tarrant County. **Private payroll generated in Downtown exceeds \$3 billion per year,** the highest among employment centers in the county.





**Office:** 2020 was a challenging year for all business sectors. However, Oncor's 200,000 square foot move into 777 Main and Freese and Nichols' 72,000 square foot headquarters relocation into Burnett Plaza were bright spots for Downtown Fort Worth. The City of Fort Worth's purchase of the Pier 1 Building in early 2021 for conversion into the new City Hall was another office milestone.

Fourth-quarter 2020 Class A office vacancy was 22.8%. First-quarter 2021 vacancy was 20.4%. While this is a welcome improvement, recent years suggest the need for a more robust push to promote Fort Worth as a competitive North Texas office choice. New City incentives, Chamber, DFWI, and building owner efforts will help as we emerge from the pandemic.

Leasing Activity, Share of Market			
SPACE (SF)	2019	2020	
<4,000	55%	47%	
4,001–10,000	10%	37%	
>10,001	35%	16%	

Source: CoStar

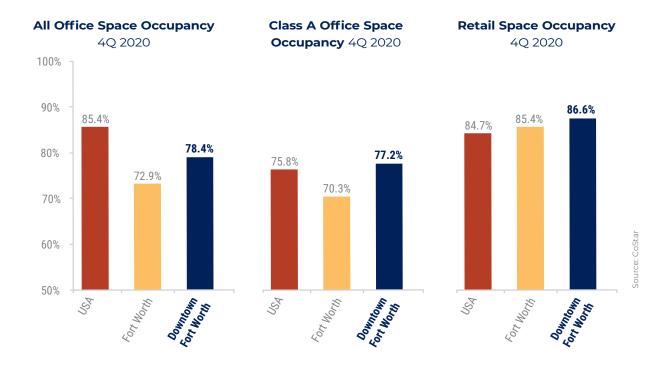


**38,142** private jobs

**45,945** total jobs

1,486 private business

\$3 BILLION in private payroll





Class A Office Buildings	
Burnett Plaza	1,024,627
777 Main	954,895
Bank of America Tower	820,509
Wells Fargo Tower	716,533
Pier 1 Imports Building	460,000
Two City Place	330,000
The Carnegie	280,000
Frost Tower Fort Worth	259,000
One City Place	231,365
Chase Bank Building	202,123
Cash America	135,293
Cantey Hanger	86,300
The Westbrook	80,607
The Cassidy	66,940
Commerce Building	66,000
100 Lexington Building	63,113
The Tower Source: CoStar	30,000

5,807,305 square feet of Class A office space



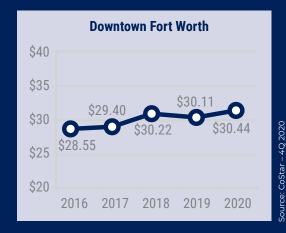
#### **Class A Office Occupancy Rates**

Downtown Fort Worth

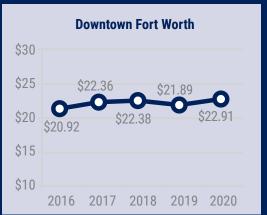




#### Metro Area Class A Office Rental Rates (\$/SF)



#### Metro Area Class B Office Rental Rates (\$/SF)



Source: CoStar – 4Q 2020

#### **Business Profile - Number of Businesses Per Category**

Downtown Fort Worth

Source: U.S. Census Bureau 2018

Annual payroll: \$3,162,522,000 Accommodation and Food Services **Administrative and Support** Arts, Entertainment and Recreation Construction Education Services 8 Finance and Insurance 262 **Health Care and Social Assistance** Information Management of Companies Manufacturing Mining, Quarrying and Oil & Gas Other Services **Professional, Scientific and Technical Services** Real Estate, Rental and Leasing Retail Trade Transportation and Warehousing 20 Utilities ■ 6 Wholesale Trade 200 500 100 300 400



Total private employees: 38,142

Total number of businesses: 1,486





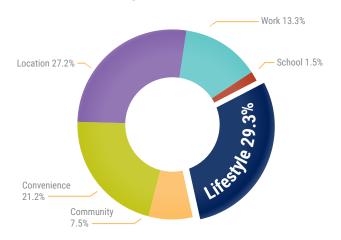
**Residential:** The residential market was the least affected by the pandemic. While there were fewer condominium sales in 2020 compared with previous years, median and average housing prices remained stable. **In addition, Downtown apartments experienced positive absorption in 2020, increasing occupancy by 1.7% while adding 274 units.** 

These units and those added in adjacent Downtown neighborhoods resulted in a predictable dip in prices as the competition to fill them took its natural course.

Since 2016, Downtown has added 1,533 new apartment units. The Rocklyn at Samuels Ave, a 274-unit apartment community, was added to the market during the first quarter of 2020. The Jameson at the Bluffs, a 387-unit apartment community, began leasing in January 2021. The 330-unit Burnett Lofts on Lancaster Avenue will begin leasing in 2021. Several other projects are anticipated to break ground in 2021, with seven projects totaling 1,713 units at various planning stages.

Residential Units Planned and Under Construction Downtown Fort Worth	
PROJECT	UNITS
Burnett Lofts (UC)	330
Kent Lofts (P)	248
The Huntley Apartments (UC)	296
904 Collier (P)	51
901 Commerce (P)	283
The Grayson on 4th (P)	338
Summit Avenue Senior Living (P)	187
1000 Weatherford (P)	310
Total	2,043
Source: Downtown Fort Worth Inc	

#### **Reason for Living Downtown**



In DFWI's 2020 Resident Survery lifestyle was selected as the primary reason for living Downtown by 44.9% of condo/townhome owners and 28.6% of apartment renters.

#### Price of Condos and Townhomes Sold by Year



**Average Apartment Rental Rates and** 

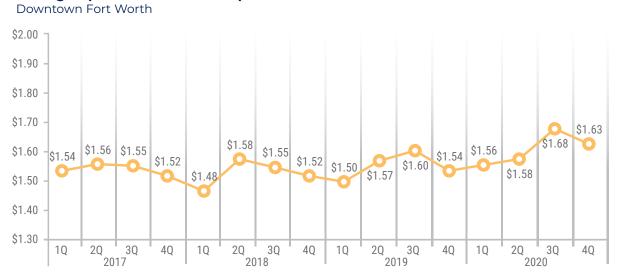
# Sources: National Association of Realtors and North Texas Real Estate Information System, Inc.

# New Apartment Units Added 2016 130 2017 0 2018 1,073 2019 56 2020 274 Source: CoStar





#### **Average Apartment Rent Per Square Foot**



Source: CoStar





**Hospitality:** While 2020 was a challenging year for the hospitality industry, hoteliers' investments point to Downtown Fort Worth's hospitality industry's solid underlying economics. In 2020, the 16-story, 246-room AC Hotel opened at 5th and Main Streets. Two hotel projects began repurposing historic Downtown office buildings; the 232-room Kimpton Harper Hotel at 714 Main Street and the 240-room Sandman Signature at 810 Houston Street. Two additional projects totaling 256-units are in the planning phase.



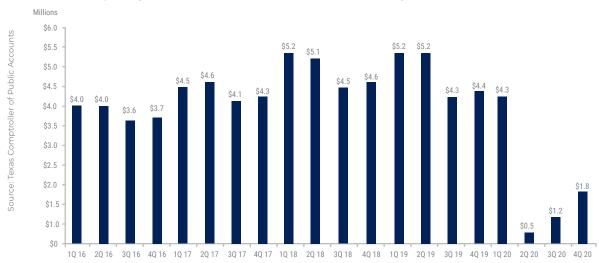
Under Construction (UC)	
HOTEL	ROOMS
Avid Hotel (UC)	106
Kimpton Harper Hotel (UC)	232
Sandman Signature (P)	240

Source: Downtown Fort Worth, Inc.

Le Meridien (P)

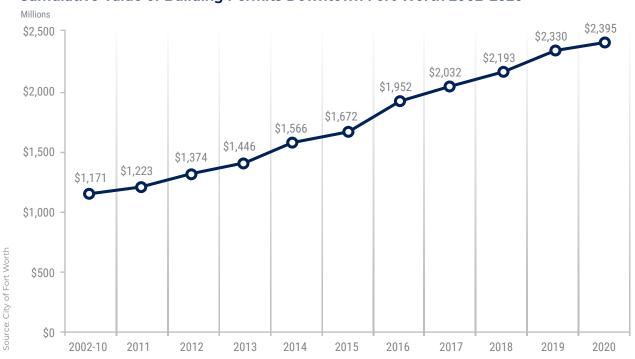
Hotels Planned (P) or

#### **Hotel Occupancy Taxes Paid Downtown Fort Worth by Quarter**





#### **Cumulative Value of Building Permits Downtown Fort Worth 2002–2020**



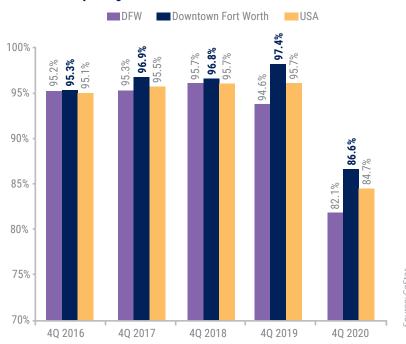






**Retail:** The pandemic hit restaurants and retailers especially hard across the country in 2020. Downtown Fort Worth was not immune and retail occupancy decreased by 11% in 2020. Downtown's regional draw, strong convention market, large employment base, and growing residential community provide a solid base of customers for new retail and restaurants as the economy reopens.

#### **Retail Occupancy Rate**



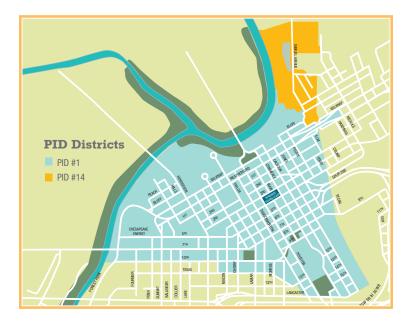


CVS Pharmacy 5th/Houston



#### PID #1 & #14

Created in 1986, Downtown Fort Worth Improvement District (PID) #1, administered by DFWI, offers a comprehensive program of services including research, marketing, Downtown planning assistance, sidewalk cleaning, street sweeping, security enhancement, litter removal, and bird abatement. In the fall of 2020, a new Outreach Coordinator joined the team to connect those in need with proper social services using strategic case-level management. From 1986 to 2009, the PID services were renewed by petition every five years by an overwhelming majority of property owners. Because of the PID's ongoing success, it was reestablished in 2009 for a 20-year period by the Fort Worth City



Council, following the submission of petitions from property owners representing 83% of the property value and 80% of the land area in the District. Downtown Fort Worth Improvement District #14 was established in June 2009. Since then, District contractors provide services along Samuels Avenue daily.



# **\$3,043,198** in services annually



7,488
miles of curb
and gutters
cleaned annually/
144 miles weekly

15,660 linear miles of sidewalks cleaned



27 dump trucks of recyclable material collected each year



1,984 cubic yards (53,568 cubic feet) of dirt/debris removed from streets, curbs and gutters annually



17 full-time Clean Team members

13 Ambassadors

Outreach Coordinator



1,249 trees serviced within PIDs

218 Downtown trees lighted



13,500 square feet of planters in bloom seasonally

**75,000** plants planted annually

## Tax Increment Finance District #3

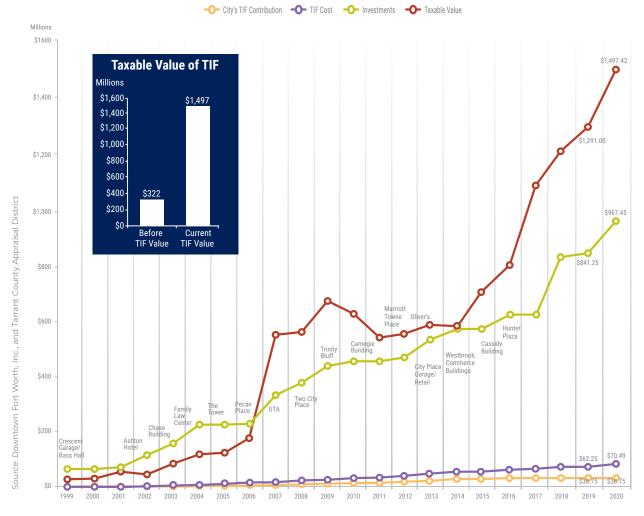
A significant partnership that adds to the success of Downtown is the Downtown Tax Increment Finance District (TIF) and the other Downtown-oriented TIFs. The Downtown TIF makes strategic investments in parking, infrastructure, historic preservation and residential development. The TIF is a collaboration of the City of Fort Worth, Tarrant County, Tarrant County Hospital District, Tarrant County College District and Tarrant Regional Water District.



To date, the TIF has obligated roughly \$97 million, leveraging **\$911 MILLION in private development** and facilitating \$55.05 million in public investment. In Tax Year 2020, the TIF generated \$13.8 million of tax increment to the taxing district partners. The TIF revenue is capped at \$5 million per year; the remainder of the tax increment, \$8.8 million, was returned to the taxing jurisdictions.

DFWI manages the Downtown TIF through a contract with the TIF Board of Directors.

#### **Downtown TIF Costs, Investments and Tax Increment**





#### **Larry Auth**

Omni Hotel (Chair)

#### **Laura Bird**

Anthracite Realty Partners

#### **Johnny Campbell**

City Center Fort Worth

#### **Gary Cumbie**

The Cumbie Consultancy

#### Jim Finley

Finley Resources Inc.

#### **Taylor Gandy**

Ron Investments, Ltd.

#### **Drew Hayden**

The Worthington Renaissance Fort Worth Hotel

#### Marie Holliday, DMD

Flowers to Go in Sundance Square

#### **Walter Littlejohn**

The Fort Worth Club

#### **David Losee**

**XTO Energy** 

#### Michelle Lynn

Building Owners & Managers Association

#### **Renee Massey**

Red Oak Realty

#### Henry S. Miller, III

Sundance Square

#### **Don Perfect**

Oncor

#### **Joy Webster**

MorningStar Capital

#### **John Yeung**

Sheraton Hotel Fort Worth

# Downtown Fort Worth, Inc. Publications

- · Annual Report
- · In View
- · Residential Survey Report
- · State of Downtown

#### **Information Sources**

City of Fort Worth CoStar Downtown Fort Worth, Inc.

ESRI

Finance Agency National Association

of Realtors

Federal Housing

North Texas Real Estate Information System, Inc.

Office of Governor, Economic

Development and Tourism

Smith Travel Research

Tarrant County

Appraisal District Tarrant County Clerk

Tarrant County College

Texas A&M Real Estate Center

Texas Comptroller

of Public Accounts

Texas Department of Transportation Texas Workforce Commission The North Central Texas Council of Governments

U.S. Bureau of

Economic Analysis

U.S. Bureau of Labor Statistics

U.S. Census Bureau

U.S. Department of Commerce

Visit Fort Worth

# Downtown Fort Worth, Inc.

Andy Taft

President

Matt Beard

Director of

Public Improvements

Cleshia Butler

Administrative Assistant

Jay Downie

**Event Producer** 

Brandi Ervin

Controller

Becky Fetty
Director of Membership
and Marketing

Nicole Fincher

Marketing and Special Projects Manager

Diana Hahn

**Production Manager** 

Melissa Konur

Director of Planning

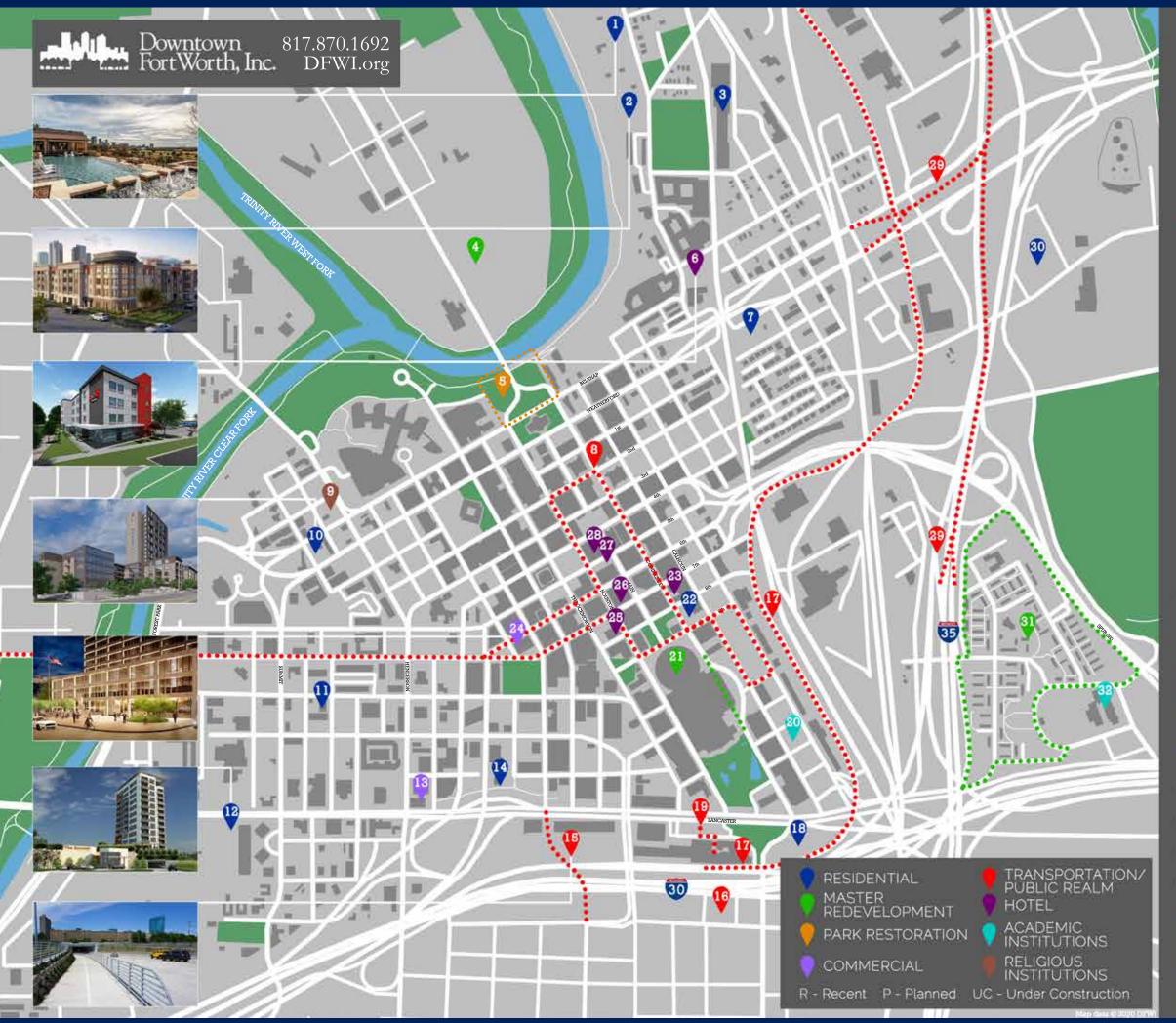
Arrie Mitchell

Director of Research

Barbara Sprabary Executive Assistant/ Office Manager



A service of Downtown Fort Worth, Inc.



### DOWNTOWN FORT WORTH

RECENT, PLANNED and UNDER CONSTRUCTION

- 1 KELLEY at SAMUELS AVE 19 T&P STATION P 353 Units R
- 2. ROCKLYN ON SAMUELS 20, TEXAS A&M LAW 274 Units R
- 3 JAMESON at THE BLUFFS 21 CONVENTION CENTER 387 Units R
- PANTHER ISLAND Flood Control Project UC 22, 901 COMMERCE



- HERITAGE PARK P Restoration/Master Plan
- 6. AVID HOTEL 106 Rooms P
- 7 THE HUNTLEY 296 Units UC
- 8. THE DASH E-Bus Circulator R
- 9 THE PARADOX CHURCH Religious P
- 10 1000 WEATHERFORD 310 Units P
- 11 904 COLLIER 51 Units P
- 13. QUIKTRIP UC 7,000 sf Convenience Store
- 14 BURNETT LOFTS 330 Units UC



- 15. HEMPHILL/LAMAR Vehicle/Ped Tunnel R
- 16 KATY STATION LOFTS Transit-Oriented Dev. P
- 17 TEXRall 27 Mile Commuter Rail R
- 18. KENT LOFTS 248 Units P



- Pedestrian Improvements
- Future Expansion P
- Arena Demo/CC Expansion Commerce St. Realignment. P
- 283 Units P



23. LE MEREDIEN 230 Rooms P



- 24 FIRST ON 7th UC Retail/Office Renovation
- 25. SANDMAN SIGNATURE 245 RoomsUC
- 26. KIMPTON HOTEL 232 Rooms UC
- 12. SUMMIT AVE SR LIVING 27 AC HOTEL by MARRIOTT 187 Units P 252 RoomsR



- 28. THE SINCLAIR HOTEL 164 Rooms R
- 29. TEXPRESS I-35W R Managed Express Lanes
- 30. THE GRAYSON ON 4th 338 Units P
- 31 BUTLER PLACE Redevelopment P
- 32 I.M. TERRELL ACADEMY for STEM/VPA R



DFWI - APRIL 2021

# **CREDITS**

Downtown Fort Worth, Inc., is grateful to the following organizations and individuals for their assistance in producing the *State of Downtown* publication:

Mary Margaret Davis
Real Estate Broker
Mary Margaret Davis
Real Estate Team

**David Tidwell**Planning and
Development Department

Andrea Timbes
CRM Analyst
Visit Fort Worth

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**City of Fort Worth** 





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Downtown Fort Worth, Inc. 777 Taylor Street, Suite 100 Fort Worth, Texas 76102



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